

From: John Wiley Price
To: Kathy Nealy
Sent: 1/15/2011 12:25:58 PM
Subject: FW: Additional Information - Briefing Item 5b/Court Order 31
Attachments: Desktop BAFO Summary.pdf

From: Shannon Brown
Sent: Friday, January 14, 2011 5:47 PM
To: Clay Jenkins; Maurine Dickey; Mike Cantrell; John Wiley Price; Elba GarciaDDS
Cc: Lauren Mish; Shay Cathey; Mike Pappas; Phylis Vermillion; Chris Davis; Traci Enna; Alma Coronado; Kristi Padon; Dapheny Fain; Maria Robles; Valencia A Floyd; Brooks Love; Maggie Sanchez; Linda Boles; Leffie Crawford; Rodney Christian; Ryan Brown; Adeeb Hyder
Subject: Additional Information - Briefing Item 5b/Court Order 31

Judge and Commissioners,
 I apologize for the lateness of this email. Attached, please find additional information on the scoring for the Desktop Support RFP (briefing item 5b/Court Order 31). The raw scores were provided in your notebook. This additional information provides backup for those scores to show the differences between the proposing firms. The evaluation committee included myself, Ryan Brown, Rodney Christian and Adeeb Hyer. All four committee members scored the recommended firm, QNET, as the highest ranked proposer.

I would like to note that the current monthly base fee paid for these services is approximately \$150,000. Under the new contract, that monthly base fee will decrease to \$114,000 in the first year and \$118,000 in years 2 and 3. This represents approximately \$384,000 in annual savings.

A question has been raised concerning existing staff under the TechForce contract moving to the new proposed contractor. Staff is working to get information on this issue and we hope to have an update Tuesday morning.

If you have any questions concerning this information, please feel free to contact me.

Shannon Brown
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**GOVERNMENT
 EXHIBIT NO.
 510**
 3:14-CR-293-M

RFP 2010-090-5232
Desktop Technical Support Services
BAFO Scores

	DFW Technology	QNET	TechForce	Unisys
Company Profile (20)	18	19	16	17
Cost (25)	22	25	18	19
Technical/Methodology (40)	35	37	36	30
Subtotal	75	81	70	66
M/WBE	15	15	15	9
Total	90	96	85	75
3 Year Cost*	\$4,368,000	\$4,257,681	\$4,896,000	\$4,600,036
FTE Assigned	15	17	22	15.4
Transition Time	30 days	2 weeks	0 days	60 days
Warehouse Location	Richardson	Richardson	Richardson	Dallas (thru sub)
M/WBE Prime	Yes	Yes	Yes	No
M/WBE Sub				
M/WBE Participation Level	TBD	21%	1%	TBD
M/WBE Vendors	Istonish, Inc.	Thoth Solutions, Vignon Corp, and D/I Laser Products	D/I Laser Products	Vignon Corp, Pinnacle Technical Resources
Contract Exceptions	None.	Request to add Monetary Restitution Clause and Indemnification modification.	Request to remove termination w/o cause, give 10 days to cure and to insert non- compete clause.	Require to start negotiations with Unisys Master Agreement not Dallas County standard contract language.

Notes:

**Unisys pricing as submitted at \$4,246,640 for three (3) years excludes COLA increases based on the ECI (employment cost index) they expect to have in years 2 and 3. Pricing is contingent upon receiving Desktop and Help Desk contracts. When these issues are added to the pricing, the 3 year cost increases to \$4,600,036 which was used in the BAFO evaluation.*