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October 20, 2004

Dallas County Purchasing Department
Attn: Linda Boles
Purchasing Supervisor
Dallas County
509 Main Street, Suite 623
Dallas, Texas 75202

Dear Mrs. Boles,

BearingPoint is pleased to provide the following clarifications on our response to the Dallas County's Request for Proposal for a Recording, Indexing and Imaging System Number 2004-06401485 as requested in your letter dated October 12, 2004.

"Please provide pricing assuming that the County is not interested in a revenue sharing model."

We have removed the revenue sharing model from the pricing model presented in our Best and Final Offer (BAFO) response, which has been provided to the County under separate cover. The new pricing model presented in our BAFO offers the County a flat per document price of \$1.00. BearingPoint remains willing to negotiate a revenue share model if the County decides they are interested.

"The County assumes that outreach and marketing services would be the vendor's responsibility and cost."

The outreach and marketing services will be BearingPoint's sole responsibility and cost. We have adjusted our offer to remove all outreach and marketing activity cost associated with the sell of property records from our BAFO pricing model. We have also presented an adjusted Minority/Women Business Plan that reflects these changes.

GOVERNMENT
EXHIBIT NO.

226

3:14-CR-293-M

SBP-1A-162-0099-01-40772



We appreciate the opportunity to address the County's questions regarding our proposal. BearingPoint remains committed to Dallas County and the success of this very important project. Should you have any further questions or need additional information, please do not hesitate to contact either of us.

Respectfully submitted,

Regards,

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