

From: Herold, Preston <preston.herold@hillwood.com>
To: Kathy Nealy <kathy_nealy@msn.com>
CC: Newsom, David <David.Newsom@hillwood.com>; Hicks, Tal <tal.hicks@hillwood.com>; Tatsch, Dan <dan.tatsch@hillwood.com>
Sent: 5/3/2007 4:29:59 PM
Subject: inclusion of the 112 acre Hillwood development in DeSoto, TX in the Southport FTZ expansion
Attachments: Sample Support Letter.doc

Kathy,

Bill Methenitis called me to respond to my email below. He said the weather knocked out his computer yesterday so that he could not respond back by email to me. Bill relayed to me exactly what we need. I asked him to also respond in email for a written record of exactly what we need. He said he would, but in the interest of time I will lay out what he told me verbally over the phone.

City of Dallas

- We need a letter from the Mayor's office or from the city manager saying, "We wish to express our support for the inclusion of the 112 acre Crossroads Trade Center site, which is located in the city of DeSoto, in the current application to expand the Southport site of Foreign Trade Zone No. 39."

DISD

- DISD has already issued a letter saying that they support the expansion of the Southport site to include approximately 2000 acres in southern Dallas County.
- Bill was going to brief the finance director on the county's wish that our 112 site be included in the application. Bill was then going to ask DISD how they wanted to handle it. The options are as follows:
 - The finance director could feel that the letter as it is currently written (with the reference to approximately 2000 acres) covers DISD's support for our inclusion. Bill says that the finance director could send him an email saying just that and that would suffice for DISD's approval of our inclusion
 - The finance director may feel like this needs to go back to the DISD Board in which case we need a separate letter of support like the sample one that is attached.
 - Bill thinks it is best that he approach the finance director, but he doesn't seem willing to do it until he knows that we have the City of Dallas

Kathy, the goal is to have the approvals in time for the June 5 DFW Airport operations committee meeting and the June 7 DFW airport Board meeting. We really need to rely on your expertise here with regard to how we get these approvals and how we get on the agendas of all of these various public entities.

Further, I think it is best that if you have questions about the process, that you talk to Bill Methenitis directly so you hear it directly from the horse's mouth.

I did attend the DFW Airport Board meeting today but nothing was mentioned about the FTZ at all. They merely approved consent items 30-38 and the FTZ expansion was item 37.

Thanks,
 Preston

-----Original Message-----

From: Kathy Nealy [mailto:kathy_nealy@msn.com]
Sent: Wednesday, May 02, 2007 4:37 PM
To: Herold, Preston
Subject: Re: inclusion of the 112 acre Hillwood development in DeSoto, TX in the Southport FTZ expansion

**GOVERNMENT
 EXHIBIT NO.**

446

3:14-CR-293-M

Great Job!!!!

I will follow up with the Finance Director. Thanks.

Kathy L. Nealy & Associates

Kathy L. Nealy President

Twanitta S. Nelson

Executive Administrative Assistant

2621 State Street

Dallas TX 75204

(214) 374-2878 Phone

(214) 374-0715 Fax

----- Original Message -----

From: Herold, Preston

To: Kathy Nealy

Sent: Wednesday, May 02, 2007 4:26 PM

Subject: FW: inclusion of the 112 acre Hillwood development in DeSoto, TX in the Southport FTZ expansion

fyi

-----Original Message-----

From: Herold, Preston

Sent: Wednesday, May 02, 2007 4:01 PM

To: 'William.Methenitis@ey.com'

Subject: inclusion of the 112 acre Hillwood development in DeSoto, TX in the Southport FTZ expansion

Importance: High

Bill,

You have indicated that Hillwood still needs the approval of DISD and the City of Dallas before we can get on the DFW Airport Board agenda to include our DeSoto project in the current expansion of the Southport foreign trade zone.

What do we need from the City of Dallas and DISD to reflect that approval? Attached is a sample support letter you sent me in order to obtain the City of DeSoto's approval.

Will this sample support letter placed on DISD letterhead and signed by DISD suffice for the DISD approval requirement? If not, please let me know what is required.

Will this sample support letter placed on City of Dallas letterhead and signed by the City of Dallas suffice for the City of Dallas approval requirement? If not, please let me know what is required.

Thanks,

T. Preston Herold

Vice President

Hillwood - a Perot Company

5430 LBJ Freeway, Suite 800 | Dallas, TX 75240

T 972 201 2969 | F 972 201 2989 | C 214 893 8283

preston.herold@hillwood.com | www.hillwood.com

-----Original Message-----

From: William.Methenitis@ey.com [mailto:William.Methenitis@ey.com]

Sent: Tuesday, November 28, 2006 11:34 AM

To: Herold, Preston

Cc: mpyles@dfwairport.com

Subject: City of DeSoto Sample Support Letter

Preston,

Here is the city support letter that we need. Keep me posted on progress. Once you have approval from both the Cities of DeSoto and Dallas, I'll get you the property owner subscription package, and make contact with DISD.

Bill

Bill Methenitis
Americas Director--Customs and International Trade
Ernst & Young, LLP
2100 Ross Avenue, Suite 1500
Dallas, Texas 75201
Phone: 214-969-8585
Fax: 214-754-3405
E-fax: 866-745-5347
william.methenitis@ey.com

Assistant: Lucinda Johnson
lucinda.johnson@ey.com
214-969-8838

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