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DALLAS COUNTY
PURCHASING DEPARTMENT

December 17, 2007

Kate Connolly, Account Executive
Unisys Corporation
Fax Number: 512-532-0959
Email: kate.connolly@unisys.com

Re: Request for Qualifications for Inmate Phone Service Provider, RFQ No. 2007-082-2822

Dear Ms. Connolly;

The Dallas County Commissioners Court has determined that the short listed vendors for this solicitation will have the opportunity to revise the Best and Final Offer submitted on for the aforementioned RFQ. This determination is to allow vendors the opportunity to have adequate time to consider costs for three (3) different scenarios. Please prepare you offer in accordance with the instructions, items and quotation assumptions noted below.

Best and Final Offer (BAFO) Instructions

- BAFO page limit - 25 pages.
- Please provide one (1) original, seven (7) hard copies and one (1) electronic copy.
- Please organize your BAFO response as follows:
 - Executive summary
 - Response to BAFO points listed below
 - Best and Final Cost Quotation (utilizing the Quotation Assumptions listed below)
- *Questions* regarding the BAFO are to be submitted, in writing to me (Linda Boles) by 2:00 p.m. (CST), Friday, January 4, 2008. Questions can be transmitted to me in one of the following manners: email: lboles@dallascounty.org, fax: 214-653-7449. It is anticipated that responses to all questions received will be transmitted to you no later than close of business, Wednesday, January 9, 2008.
- BAFO responses are due to be submitted to me (Linda Boles) by 4:00 p.m (CST), Monday, January 26, 2008.

BAFO Points

1. Provide commission rates for calls based on the following:
 - a) Local calls: \$2.00 for a 15 minute call.
 - b) Intralata, Interlata and Long Distance: lower than current rates. Refer to the original RFP and the associated documents (addenda and general information) and provide pricing/commission rates lower than the current rates.

613 Records Bldg., 6th Floor

Dallas, Texas 75202

**GOVERNMENT
EXHIBIT NO.
360**

(214) 653-6500

Unisys Confidential and Proprietary

3:14-CR-293-M

UN0000880

SBP-1A-283-0136-02_00000582

Note: Vendors are to structure their rates based on the following three (3) scenarios: 1) Installing, maintaining and providing the ability to record inmate visitor phones. 2) Installing and maintaining inmate visitor phones, 3) Deleting scenarios 1 and 2 (visitation phones) from your rate structure.

- 2. Identify and submit resumes for any changes to key personnel proposed for this project.
- 3. If there are changes in the Minority/Women Business Compliance Documents, explain the changes and re-submit the appropriate M/WBE forms included in the RFQ.

Update any comments/exceptions taken to the attached draft contract which outlines the County's standard legal requirements, terms and conditions of which your firm will need to comply with.

Contract/Quotation Assumptions

- Minimum twelve month data/archive storage capability.
- Free calls to the following hot lines; informant, nurse (Parkland), suicide.
- Rate scenarios one and two: provide capability of maintaining and recording Inmate Visitation Phones based on a repair response time of 24 hours after receipt of notice. Currently Dallas County repairs an average of 50-60 phones per day at the various locations.
- Sixty (60) day transition period from formal execution of contract.
- Pricing will be valid for 180 days from the date of the BAFO.
- Be clear about what product/services are included in your proposed price.
- This will be an initial five (5) year contract with a thirty day no fault termination clause.

Site Visits

Two (2) dates/times have been set aside for firms to conduct a site visit of the inmate visitation phones at the various jail facilities. The dates/times are as follows:

Date:	Time
Thursday, December 27, 2007	1:30 p.m.
Thursday, January 3, 2008	1:30 p.m.

Each site visit will be limited to ten (10) people (two per firm). Respective individuals are to meet in the Lobby of the George L. Allen, Sr. Courts Facility – 600 Commerce Street, Dallas, Texas 75202.

All interested individuals are to RSVP Linda Boles, no later than 72 hours prior to the date to the requested date to ensure a slot is available. No additional dates/times will be made available for site visits prior to the BAFO deadline date.

Please acknowledge the receipt of this letter and your firm's agreement that the timeline and site access provided is sufficient to prepare a competitive Best and Final Offer.

Sincerely,

Linda Boles,
Purchasing Supervisor

cc: Proposal Evaluation Committee