

JWP

(Action Items) for Kathy and Eddie

Questions that we need to have addressed by Commissioner Price:

****The attached addendum was received on Thursday. Is it the addendum that was expected to the proposal, or are there other 'expected' changes?**

1. During the next Phase of the RFP, is everyone that is considered "Qualified" going to be able to make formal presentations or is there going to be a short list determined at that point.
2. Is cost going to be the key deciding factor? It is mentioned 7 times in the RFP *{ Negotiation addendum! }*
3. Where do we stand from a pricing perspective against our competitors? We hear through the grapevine that Xerox Connect was the very low bid and the others were comparable? *} correct*
4. Are you hearing rumors on any favorite vendors or any that out of the running for any reason? *{ appears they are out of the running }*
5. Is the minority component as important to the other Commissioners as it is to JWP?
6. What is OC3 Media's sense of comfortability with SNS? The RFP addendum states that Consultants will be able to have input on the final selection.
7. Why did JWP hire OC3 and are any of the other Commissioners using consulting firms. Is there an OC3 Contact person that we can talk to informally? *- Willie Dozier*
8. Who is the "Evaluation Committee" for the next phase of the proposal? The addendum states MIS Director (we assume John Hennessey), Commissioner Court Admin (we assume Allen Climson), Purchasing agent (Who)? *Phillip Vasquez & Irwin Hicks WMBE coordinator*
9. In what order would you recommend that we meet with the remaining Commissioners? Will you help facilitate these meetings? *{ No - the Auditor will decide - but you can try }*
10. What is Allen Climson's role as Court Administrator for the Commissioners Court and what role does he play in the decision making process? What are his hot buttons? *- capability*
11. Who are the most influential judges and would you recommend us talking to them as well? The addendum states that the Selection Committee can solicit input from the user Community. *- They will brief and solicit input from major users*
12. Please validate that the Commissioners Court does not have to take the recommendation of the Selection Committee? *ie. District Clerk County Clerk*
13. What are the "Personal Wins" coming out of this for JWP? *good. Contract for Dallas County*
14. What are SNS's perceived strengths and weaknesses? (Image, Minority Contribution, *ability to perform*)
15. Will there be a 'minimal' score that eliminates any vendors, prohibiting them from 'final' consideration? *YES { Selection Committee will call and defend? }*
16. Please review addendum #1.7.11 and give us your spin.
17. More... Open for Input from SNS team

No
A report because of their expertise
Selection Committee only
Att, but Lee will not talk nor will Jim
Contrall maybe

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