

1 FISHER: That's right.
2 MALE VOICE: UI
3 FISHER: You gonna bring me the check are you signing
4 it? LAURA can sign that one I think.
5 MALE VOICE: Yeah, no, I'll have SALEEM sign it.
6 FISHER: Either one of ya.
7 Phone dial tone
8 Phone ringing
9 Recorder picked up UI not available right now.
10 Please leave a message and we'll get back with you as
11 soon as possible.
12 Pause - 9 minutes
13 UM: Conversation in background - UI Pause
14 Phone ringing
15 FISHER: BILL FISHER. Great. I appreciate it. Thanks.
16 Bye'. Hung up phone
17 Phone ringing
18 Several talking
19 FISHER: Absolutely. UI
20 Phone ringing
21 Pause
22 Phone ringing
23 FISHER: 6 minute pause
24 Phone ringing
25 FISHER: BILL FISHER. UF on line That's a retainer.

1 That's right. I appreciate it. They should be coming
2 here any soon any time soon. OK. Alrighty. Bye'.
3 Knocking on door
4 FISHER: Who is it?
5 MALE VOICE: JERRY.
6 FISHER: Yeah come back I'm in the middle of something.
7 JERRY: Well, you got some visitors out here.
8 FISHER: OK. I'll come get 'em.
9 JERRY: OK.
10 FISHER: Alright.
11 Opened door
12 Phone ringing
13 FISHER: Thank you.
14 Phone ringing
15 A long pause
16 FISHER: Why don't you just, you just wanta set a time,
17 ahh it's 10: 30 now and we'll go to UI...Alright.
18 FEMALE VOICE: UI. I need you to sign this.
19 FISHER: Sign a copy.
20 FEMALE VOICE: Do what?
21 MALE VOICE: UI.....
22 FEMALE VOICE: UI....
23 MALE VOICE: Bill?
24 Conversation can't hear
25 JOHN LEWIS: UI I had some other stuff to grab and do

1 anyway.

2 FISHER: So did you work out of the house or did you go
3 back and forth?

4 LEWIS: I actually went back and forth.
5 Closed door

6 KEVIN DEAN: Bill. If you got to take care of the money
7 man, why don't you just let me follow around you, pick
8 up that off the floor. Laughing

9 FISHER: What this?

10 DEAN: No.

11 FISHER: Oh absolutely.

12 DEAN: Laughing

13 FISHER: Actually I picked up all the quarters so I'm
14 just sorting it at this point so.

15 DEAN: You sound like my momma. She's got over \$12,000
16 worth of change.

17 FISHER: You know, you know what the best charity thing
18 to do is? You know at 7 Eleven they used to have the
19 things to drop in your extra change for...

20 DEAN: Mm-hmmm.

21 FISHER: Jerry's kids or whatever?

22 DEAN: Those bottles.

23 FISHER: The place to do that is to put it right there
24 where before people go into security at the airport.
25 They have you know...

1 DEAN: Yeah.

2 FISHER: Ten million dollars in about 3 because that's
3 where all my change is from unloading every penny...

4 MALE VOICE: I know...

5 FISHER: Penny out of your pocket.

6 LEWIS: Or into your brief case so you...

7 FISHER: Just trying to make sure that ahh, that it
8 works so. I made ahh 2, 3, I made 4 copies of your
9 agreement. I already signed the one.

10 DEAN: There's, there's a guy that works at TI.

11 FISHER: Mm-hmmm.

12 DEAN: All he does is haul off their old wafers and
13 stuff like that. He makes millions and millions of
14 dollars doing that. Just haul off....

15 FISHER: Really?

16 DEAN: Yeah, I told him I said, I said hey man I need to
17 do that at the airport. 'Cause all the stuff that
18 they threw away.

19 FISHER: Yeah I just printed 'em straight off the fax.

20 LEWIS: Oh, okay.

21 FISHER: or the e-mail that you gave me, go ahead and
22 look at 'em.

23 Pause

24 FISHER: Yeah I'm just trying to make sure you had the 2
25 originals and I've got the 2 originals.

1 LEWIS: Sure.

2 FISHER: And this one I already signed.

3 LEWIS: Can I get your signature on this one?

4 Sounds of shuffling and signing of papers

5 FISHER: Let's talk a little shop while we're signing

6 here. You know one of the reasons why I was concerned

7 obviously about STEVEN making the call was 'cause it

8 brought somebody else into the, our little circle of light

9 here. So, should I be concerned about STEVEN being

10 involved?

11 LEWIS: No. Because he's not, he's only doing what the

12 councilman told him to do.

13 FISHER: Yeah, so he's not involved in any way? He's

14 not aware of anything we're doing?

15 LEWIS: No. He's just like, got the call, everything's

16 ready to go and I know we need...

17 FISHER: Call a...

18 LEWIS: Call SUZAN. Make sure she has all her stuff ready

19 for tomorrow, and SUZAN said everything was ready to

20 go,

21 FISHER: UI

22 LEWIS: UI said everything was ready to go

23 DEAN: I think you signed 'em

24 FISHER: OK.

25 LEWIS: He said everything's ready to go. SUZAN said

1 she had all her stuffs ready to go so...

2 FISHER: OK. And he's a trusted ally of our friend over
3 there at the office?

4 LEWIS: Oh yeah.

5 FISHER: Okay.

6 LEWIS: Right hand man.

7 FISHER: Alright well he's been there a long time. Do
8 they go back a ways or has he just been working for
9 him down there at the city?

10 LEWIS: No, they go back a ways.

11 FISHER: UI if they worked at the law firm together, or...

12 LEWIS: UI

13 FISHER: Well I wanted you to have 2 originals,...

14 LEWIS: Oh - Okay.

15 FISHER: And I got 2 originals so nice and tidy.
16 Ahem talk a little shop about what else we can get
17 done here now that we've got this one working behind
18 us? The ummm, you guys have a minute to talk?

19 DEAN: Yeah.

20 LEWIS: Sure.

21 FISHER: Cause, we have the fifth project, so I thought
22 we'd go ahead and talk about project number 5 if you've
23 got some time. You know I pursued that Memorial Park Town
24 Home deal over on Camp Wisdom, obviously invested a whole
25 bunch of money in it and then got turned down due to

1 our competitor's ahh preemption. I was thinking about
2 coming back and trying to do that deal but not as a
3 family deal, maybe as a senior housing deal.

4 LEWIS: Mm-hmmm.

5 FISHER: Do you think that's something we might be able
6 to get done?

7 LEWIS: Now, now where's, where's it located?

8 FISHER: It's like it's at ahh, it's at the southern
9 portion of the Laureland Funeral Park at ahh off of
10 I-35 and Camp Wisdom.

11 DEAN: I know where that is.

12 FISHER: That's right.

13 LEWIS: Mm-hmmm.

14 FISHER: So I had the whole 70 acres under contract.
15 What I was doing originally with, with him was doing
16 about 25 acres as a town house development and then
17 doing single family on the rest. Trying to use, you
18 know, a lot of improvements required over there. You
19 got all the infrastructure done would facilitate
20 inexpensive single family lots and, you know, he
21 wanted to particularly, you know, he wanted, you know,
22 7,000 square foot lots, 10,000 square foot lots. He wanted
23 some 15 and he wanted ahh you know a kind of a mixed
24 inc....

25 LEWIS: Mm-hmmm.

1 FISHER: You know, what you get in, in south Dallas.

2 LEWIS: UI

3 FISHER: But frankly you get many neighborhoods in North
4 Dallas.

5 LEWIS: Yeah.

6 FISHER: Homogenous lot sizes, very similar houses. So
7 I think the, you know, I think he's an urban league
8 guy. I think they're saying look you know you
9 shouldn't have to move out of your neighborhood
10 because you're moving up house?

11 LEWIS: Right.

12 DEAN: Right.

13 FISHER: So get a group of starter homes in the area,
14 then mid-priced houses and then hey get a custom,
15 custom home area over here...

16 LEWIS: Right.

17 FISHER: So that your kids are going to school, they got
18 all their friends in the neighborhood.

19 LEWIS: They can...

20 FISHER: Your law firm is successful. You move out of
21 your mid-priced house and you buy a custom lot and
22 build a custom home. So that's what we were doing
23 originally, and obviously we kinda, UI and I
24 know he liked that....

25 LEWIS: Mm-hmmm.

1 FISHER: Because that was really his land plan, but
2 obviously we got way laid in this competition. So now
3 that the competition's over and we're all kinda
4 working together here, you know I have a lot invested
5 in Memorial Park Town Home,...

6 Phone ringing

7 FISHER: Done all the engineering, everything else.
8 If I could come back and do a senior deal there, it
9 wouldn't compete with the competitor's deal across the
10 street and obviously I'd have a lot more economic
11 flexibility 'cause frankly I've already taken a
12 \$500,000.00 hit.

13 DEAN: You got some information on it.

14 FISHER: Yeah, I could, I could, I could gin that up for
15 you here so. You may just wanna talk to him, and
16 frankly he knows all about the project so I think it's
17 just a question of y'all maybe raising the issue and
18 say could we double back on Memorial Park Town Homes.

19 DEAN: OK.

20 FISHER: If we did the, the tax credit piece; the bond
21 piece as a senior housing deal.

22 LEWIS: Senior housing.

23 FISHER: Right.

24 LEWIS: OK. He still wanted to do a mix of well a mix
25 economic ahh, afford, not affordable housing but...

1 Phone ringing

2 FISHER: Yeah, we'd still do, we'd still do the single

3 family lots the way he wanted.

4 LEWIS: OK.

5 FISHER: It'd, it'd UI ahh yeah that would be the...

6 LEWIS: Gotcha'.

7 FISHER: That would be the pitch, really it's just you

8 know for him it's just Memorial Park Town Homes again,

9 but...

10 DEAN: He'll know what it's about.

11 FISHER: It's a senior deal and we'd all work it

12 together as our fifth deal under our...

13 LEWIS: OK.

14 FISHER: And then that's here locally which would

15 probably be better for you anyway.

16 DEAN: It would man.

17 FISHER: Profitability wise it's better for you to do it

18 right here in your home.

19 DEAN: It would.

20 FISHER: Even just from a supervision standpoint.

21 DEAN: Mm-hmmmm.

22 FISHER: Right. OK. Alright ahem, LEO CHANEY'S

23 district. Now you know DON'S and LEO'S district abuts and

24 LEWIS: Mm-hmmmm.

25 FISHER: You know LEO's pretty much shut everybody

1 out of his district, but Southwest Housing. So you
2 know that's another area that I'd like to try and get
3 to do some projects. I don't know if you guys can
4 help, I don't know if you can get...

5 LEWIS: We'll start working on that.

6 FISHER: Our five guy to do it; there's a lot of
7 opportunity in that ahh area. LEO's generally not
8 real a, apartment friendly so some of it would just be
9 a matter of working something out with him...

10 LEWIS: OK.

11 FISHER: That was satisfactory to overcome our
12 competitive, we have the same competitive hurdle we
13 had in District 5.

14 DEAN: Well, to answer that question we just did LEO a
15 favor. I didn't, hadn't even told you. I got him a
16 meeting with JOHN UI.

17 LEWIS: OK.

18 DEAN: And he needed that meeting in a hurry so.

19 LEWIS: We might, have some opportunities there?

20 DEAN: Yeah.

21 LEWIS: OK.

22 FISHER: And that district has a lot of qualified tracts
23 and a lot of development opportunities in there so
24 that would be another area so.

25 LEWIS: Another area would be...

1 FISHER: Would you be able to work with LEO directly, or
2 would we need to go through our, our district 5 guy?
3 DEAN: We'd have to work that one.
4 FISHER: Pardon me?
5 DEAN: I know how he is about apartment complexes.
6 FISHER: So. It again UI it's easier if it's just...
7 LEWIS: Right, we'll work it out.
8 FISHER: Just a smaller group but ahh you guys just tell
9 me how you think that that would be done. But you
10 think you could help...
11 LEWIS: Let's put, let's put some inquiries into there.
12 FISHER: OK.
13 LEWIS: Let's put our feelers out.
14 FISHER: OK. 'Cause I know BRIAN was doing something
15 with his summer reading program. Laughing
16 DEAN: And, and that's some stuff that we need to work
17 on too ahh, BILL, because I think that one of the things
18 that, BRIAN, he, he's been doing a good job of trying to
19 get out in the community. And I, I think if you guys
20 would work on that a little bit, man,....
21 LEWIS: And it's not a whole lot of money to, to...
22 DEAN: Yeah.
23 LEWIS: To really get, get, get you a presence in
24 the community that Odyssey's in the community doing
25 things. You know it's kinda like picking, you know,

1 like he has his favorite little summer reading
2 program? You know we have other avenues that can put
3 you into that kinda same venue where you know your
4 company UI and...

5 DEAN: Little or no money.

6 LEWIS: Right. You know sponsored something on this
7 event that your name just keeps going back as you...

8 FISHER: Well, all, all the regular stuff that we need
9 to do, but again as long as we're overcoming this
10 competitive hurdle,....

11 DEAN: There you go.

12 LEWIS: Yeah.

13 FISHER: The other part is easy. We do that all the
14 time.

15 LEWIS: Right.

16 Loud beeping

17 FISHER: I've done most of it frankly in District 5 or
18 District 8.

19 LEWIS: OK.

20 FISHER: So far you know UI I go to church
21 probably once a month down in Pleasant Grove.

22 LEWIS: Mm-hmmm.

23 FISHER: Ummm....

24 DEAN: UI

25 FISHER: So and you know I sponsored a bunch of the

1 billboards and...

2 LEWIS: Mm-hmmm.

3 FISHER: Our other competitor oughta be in the dog
4 house pretty big because he gave a bunch of money to
5 the mayor's...

6 LEWIS: Strong Mayor.

7 FISHER: Strong Mayor campaign so.

8 LEWIS: Oh yeah.

9 DEAN: And this is the time to hit it.

10 FISHER: This is the time where we, and, and frankly I'm
11 just looking for you know I, I...

12 DEAN: UI

13 FISHER: You all bring a competitive balance unlike
14 him. I'm not saying, let's do some business
15 together and when we do this business together LEO, you've
16 gotta shut the other guy out.

17 LEWIS: Right.

18 DEAN: Right.

19 FISHER: Umm, and, you know, I don't care if the other
20 guy gets business, we just wanna make sure we get our
21 business. And you know this is, a lot of this is
22 insurance. JOHN, you understand...

23 LEWIS: Yeah.

24 FISHER: Because you all control the destiny. You
25 know I can, I can you know these projects are easy to

1 do and they're better for you. If I can just spend
2 money on them.

3 LEWIS: Right.

4 FISHER: And you know you can spend money on them when
5 you know they're going to get done.

6 LEWIS: Right.

7 FISHER: Ahem I'd a been a lot better of in Memorial
8 Park if DON had just told me early on. I'm not sure
9 that was what was happ, just you know hey just go
10 away. But I'm sure a lot of that transpired late.
11 But to the extent that you guys have it wired up, in
12 advance, then you know we'll frankly we'll end up
13 doing more projects this way. And we have certainty
14 of the outcome.

15 LEWIS: Gotcha'.

16 FISHER: So are you guys gonna go directly to LEO or you
17 gonna work through our...

18 LEWIS: I'm gonna...

19 FISHER: I'd prefer the direct route 'cause it just
20 seems to be the least expensive.

21 DEAN: We'll have to research that first.

22 LEWIS: Let, let...

23 FISHER: OK.

24 LEWIS: Let me, let us do our research on it, on the
25 best way to approach him to get things done.

1 FISHER: OK.

2 LEWIS: And I hope, once we do that we'll come back to
3 you, tell you this is, this is the game plan...

4 FISHER: OK.

5 LEWIS: This is how we're gonna get this done.

6 FISHER: You think COMER get help ahh with LEO?

7 DEAN: I think he can.

8 FISHER: Yeah. The one thing I've heard is that LEO
9 wants to run for the congressional seat when EDDIE
10 BERNICE JOHNSON steps down. You heard?

11 LEWIS: Mm-hmmm.

12 FISHER: I heard ROYCE laughing I've heard a bunch of
13 names.

14 LEWIS: Aw everybody wants...

15 FISHER: But LEO has said that to me in a meeting
16 before that he'd you know? He has additional
17 aspirations so I assume COMER would be a guy he'd go
18 to to...

19 LEWIS: Oh, yeah.

20 FISHER: To say back me.

21 LEWIS: Back me, help me in the community.

22 FISHER: You know there's one thing about raising a few
23 thousand dollars to run for your city council seat, what
24 was...you know, \$50,000.00 would run your campaign?

25 LEWIS: Yeah, and then...

1 FISHER: MARTIN FROST has 4 million dollars left over
2 from his...

3 LEWIS: Gees.

4 FISHER: That's, and that's the rumor that MARTIN'S
5 gonna move into EDDIE'S district and run, which will
6 upset everyone's apple cart.

7 LEWIS: Yeah.

8 FISHER: I'm not sure how he could get elected frankly
9 in south Dallas, but ahh that's his game plan.

10 DEAN: That will be a hard one.

11 LEWIS: Yeah because see MARTIN did a lot of things, you
12 know insofar as supporting UI the Civil Rights
13 Legislation and things of that nature while he was in
14 Congress, but you know and he was gonna cross over and
15 you've gotta face you know like ROYCE, you gotta deal
16 with LEO. All those guys are running that's gonna
17 really disenfranchise what his normal power base is.

18 FISHER: Yeah. It, it's that area is certainly not a
19 mixed district. That is an African American seat.

20 LEWIS: Mm-hmmm.

21 FISHER: I mean that's how it would be viewed I think
22 from the party standpoint. But I do know that, you
23 know, MARTIN'S game plan so. But again this is just,
24 LEO would need substantial backing to run for Congress
25 so that's why I mentioned ahh...

1 LEWIS: Yeah.

2 FISHER: Yeah and, whether, and whether you guys
3 involve COMER or not just you know, that's up to you.
4 There's a TIF that they're getting, that they either passed
5 or they're getting ready to pass. Have you heard this?
6 Phone ringing

7 LEWIS: I heard...

8 FISHER: Down the Lancaster, you know, Kiest...

9 LEWIS: Mm-hmmm.

10 FISHER: Corridor that down there?

11 DEAN: Right.

12 LEWIS: Mm-hmmm.

13 FISHER: So I had a umm, umm lunch meeting about I guess
14 about 6 weeks ago with Maxine Thornton Reese and she
15 was telling me about it. And she was telling me the
16 pension fund was working on ahh, ahem potentially
17 acquiring a old shopping center or something down
18 there, re-develop it. Anyway, I think that's in, I
19 think that is in, it's either in Don's or Fantroy's
20 district. I think it's in Don's district really.

21 LEWIS: I'll talk to him about it.

22 FISHER: Yeah, can you see if we can get in on that?

23 DEAN: UI too, OK.

24 LEWIS: I'll talk to him about it.

25 FISHER: The ahem you know it's, I think it's a mixed

1 development. It's they're gonna do a shopping center.
2 I think is what Maxine had the ideas.
3 DEAN: Do you have a little sheet of paper?
4 FISHER: Yeah. Absolutely.
5 DEAN: You say this is in Don's district?
6 FISHER: Yeah, I'm pretty sure, well it's either in
7 Don's or Maxine's. They're both on the pension board
8 so that's how I knew about it from Maxine. It is a,
9 it's, it's at Lancaster and Keist I think is the area.
10 LEWIS: Don just came back from the pension board
11 meeting.
12 FISHER: OK. You know frankly I'd be happy if you could
13 just get us wired in on with him on the housing piece
14 you know for all of our benefits. I think it would be
15 great to have the opportunity to do the whole
16 development. So we could certainly bring the, the
17 financing to it. But like all these things let's not
18 pursue it unless we have it tacked down.
19 LEWIS: Oh, yeah. I...
20 FISHER: OK.
21 LEWIS: I don't have time to chase, to chase after deals,
22 if we don't know what to get.
23 FISHER: That's right. And you just have to have a 10
24 minute conversation with our guy right to ferret that
25 out.

1 LEWIS: UI We'll talk about it.

2 FISHER: Great. Great. Well you certainly made this
3 one turn on a dime.

4 Laughter

5 FISHER: So I, you know SUZAN lives in the ahh duplex
6 that a, a I have up on a oh by the high school and
7 ahh...

8 LEWIS: Mm-hmmm.

9 FISHER: So I saw her coming out this morning she was
10 grinning. Cause she, you know, she likes to win so.

11 DEAN: Well, and, and the thing is Bill, I, I wish, I
12 wish somebody would have came to us 6 months ago or a
13 year ago when you first started this because ahh it'd
14 been a lot less headache.

15 FISHER: UI...

16 DEAN: I like to win and, and, and one reason why I
17 wanta work with you because I know your background. I
18 know your history. I know you know the numbers and
19 it's some, for some reason I want to beat Southwest
20 Housing because I've had plenty of conversations with
21 BRIAN and we trying to do some things, but I know what
22 BRIAN is trying to do and I don't wanna be a part of
23 that.

24 FISHER: OK.

25 DEAN: And for me I wanna win.

1 FISHER: UI Frankly I think we've got the, between Comer
2 and, and ahh John here I think we've got the high
3 ground anyway. And again remember it you know I don't
4 care what he does with BRIAN.

5 DEAN: Yeah.

6 LEWIS: Yeah.

7 LEWIS: This is how...

8 FISHER: They can do 10 projects....

9 LEWIS: ...we just want our deals done.

10 FISHER: We just wanna and we understand that, you know,
11 it's his to balance out, but the you know the current
12 set up is none for Bill,...

13 LEWIS: Right.

14 FISHER: And all for Southwest Housing and Kevin's
15 telling you that experience there it doesn't work
16 never really trickles out in the community. You know
17 he and I got together when he was getting work from
18 us. And he met with Dewey, he and Charles have met...

19 DEAN: Mm-hmmm. Yeah so...

20 FISHER: So but the reality is we weren't gonna have
21 any work over at Bruton and St. Augustine without...

22 DEAN: Right.

23 FISHER: You all intervening here so.

24 LEWIS: Well, I think this is gonna be a good
25 relationship for all of us as we continue to look at

1 the new projects that are coming up let's, let's get
2 ahead of the game so we can ahh make sure that our
3 deals are getting done.

4 FISHER: OK.

5 LEWIS: When we need 'em done in a timely fashion.

6 DEAN: We don't just wanta sit on the side lines, we
7 wanta be a part of something.

8 FISHER: That's, that's hey, I'm telling you what
9 we're trying to do up front, I'm trying to involve you
10 guys early on again. This insurance is hugely
11 beneficial because if you think about it you know if I
12 gotta pay you know a hundred a deal for certainty....

13 LEWIS: Right as long as you know it's coming.

14 FISHER: If, if I just gambled it and I just miss one
15 project, you know, I could've paid a hundred 4 times
16 and still...

17 LEWIS: Right.

18 FISHER: Broken even yeah.

19 DEAN: Right

20 FISHER: So and, of course, there's just you know the
21 construction business. The quicker you can run the
22 permits and everything else the better and you know
23 what it takes to get a permit, you have to have
24 everything done.

25 LEWIS: Yeah.

1 FISHER: You know frankly and some of this stuff you
2 know, ahh you know in the normal course they'd be
3 grinding me like for site plans and....

4 LEWIS: Mm-hmmm.

5 FISHER: Other stuff on around West Village. I
6 couldn't spend any money on that.

7 LEWIS: Right. Not until you knew what the zoning UI

8 FISHER: That's right not until you told me it's, and
9 are we happy is our, our guy gonna be happy with us
10 here?

11 LEWIS: Mm-hmm.

12 FISHER: Alright.

13 DEAN: As, as long as you follow up with...

14 FISHER: With the rest of it?

15 DEAN: There you go.

16 FISHER: OK. Well how do you plan on, what's, what's
17 the next step. Here's my,...

18 Phone ringing

19 FISHER: Here's my retainer.

20 LEWIS: OK.

21 Phone ringing

22 FISHER: There's the first 50.

23 LEWIS: OK.

24 FISHER: Do, how long, UI I need, need some
25 time here. What, you're gonna bill me here in about

1 75 days?

2 LEWIS: Yeah.

3 FISHER: For the next 50 or 100 or...

4 LEWIS: What I'll start doing is start putting out,
5 start doing the billings on what we're doing.

6 FISHER: To burn off this 50.

7 LEWIS: Yeah. And I knew you wanted us you know we had
8 talked about trying to get it all done in the next 75 to 90
9 days? But I'll start sending in bills that you know,
10 this'll cover work that we're doing prior...

11 FISHER: OK.

12 LEWIS: To, to this going on and then after this I'll
13 bill you again. I'll UI start UI....

14 FISHER: You know the magic there, the paper trail...

15 LEWIS: I'll make sure...

16 FISHER: We all have the same story, the paper trails
17 fine 'cause then I don't think it'll ever bite us in
18 the ass.

19 LEWIS: No.

20 FISHER: Really even if the issue came up,...

21 LEWIS: Yeah.

22 FISHER: If you've done a good job with your papering
23 it up, I think we'll all safe.

24 LEWIS: Oh, we'll be fine.

25 FISHER: And you know one of my original concern was

1 just...

2 LEWIS: Yeah.

3 FISHER: If anybody gets a call out of the blue,...

4 LEWIS: Right.

5 FISHER: If we all say the same thing it's you know?

6 LEWIS: Yeah, yeah.

7 FISHER: It, you know, it's never gonna be a problem.

8 LEWIS: Well that's why it's really important on the ahh

9 commercial side, 'cause now I got work to do and stuff

10 that I can bill for.

11 FISHER: OK.

12 LEWIS: And that'll, that'll be reflected in...

13 DEAN: Right.

14 LEWIS: There just for meetings and trying to secure

15 all the different ahh types of entities that you'd

16 like to consider to go down there.

17 FISHER: Well provides good cover.

18 LEWIS: Right.

19 FISHER: And then if Hibernia ends up going in there or

20 something.

21 DEAN: Let's see the commercial people wasn't, we

22 weren't trying to get the commercial piece. You know

23 the commercial piece belong to the Gorilla and ahh...

24 FISHER: OK.

25 DEAN: Someone else or everybody else. That had

1 nothing to do with us.

2 FISHER: But, it provides him a basis to paper our files
3 so...

4 DEAN: That's right.

5 FISHER: We don't get, OK.

6 DEAN: UI

7 FISHER: No problem umm and I mentioned this to John UI
8 a little bit like a shampoo guy so if this is
9 working and we're all safe, then let's just rinse and
10 repeat.

11 LEWIS: Gotcha'.

12 DEAN: We stay warm and fuzzy.

13 LEWIS: Gotcha

14 FISHER: OK. Alright what else do you guys need from
15 me?

16 DEAN: That's it right now...

17 FISHER: You gonna call me with the good news this
18 afternoon?

19 DEAN: We'll call you with the good news.

20 LEWIS: I hope SUZAN will be calling you too.

21 DEAN: UI

22 FISHER: Well, frankly, frankly I just like being in a
23 good state with Don so. You told me he's happy then
24 I'm happy.

25 LEWIS: Yep, you're happy.

1 DEAN: Okay.

2 FISHER: Great, thanks John. I appreciate it.

3 LEWIS: Mm-hmmm.

4 FISHER: Great coming.

5 DEAN: Ahh, I assume that that all go through you'll let
6 us know how you're going to proceed...

7 FISHER: Absolutely, I'll get, Dewey's in ahh San
8 Antonio today.

9 DEAN: OK.

10 FISHER: And I think he's like gonna be out at the Byron
11 or something here for most of the ahh,...

12 LEWIS: Rest of the week.

13 FISHER: Rest of the week, but ahh we outta plan to
14 getting together mid next week and make sure you're in
15 the loop.

16 DEAN: OK.

17 LEWIS: OK.

18 FISHER: OK.

19 LEWIS: Thanks Bill.

20 FISHER: Thanks guys. I'll walk you out.

21 Closed door

22 MALE VOICE: Hey, I'll be back

23 Can't make out conversation

24 Open/close door

25 END OF THAT MEETING