Special Agents (SA's) ALLEN WILSON and DONALD B. SHERMAN explain the equipment to BILL FISHER.

WILSON: It's running now. You can see the the numbers going. Close that.

SHERMAN: It rewound it, I think. Before it started.

LONG PAUSE

People talking in background

Door opens

FISHER: Uh... room for you guys here.

UNIDENTIFIED MALE (UM): You, you want to sit here?

UM: Yeah.

Door closes

FISHER: Great.

UM: Yeah.

So you, you, uhm, yeah, you were... the last conversation that you had with, uh, D'ANGELO?

FISHER: Yeah, I had, yeah, I had lunch with him, uh, last week.

UM: Okay. Okay. And then he, uh, well, he had mentioned some things about, about the deal and I just wanted to sit down with you and, you know, and you said, well,

GOVERNMENT EXHIBIT 5416R 3:07-CR-0289-M

let's just meet and let's just talk about,
you know, where we stand in it,
on this end here.
FISHER: Alright.
UM: Yeah. Um, um,
I don't know, as far as some kind of ripple,
with, uh, with RON. I mean, I don't
know if there is, or whatever,
because I been lettin' (clears throat)
I had been lettin' D'ANGELO kinda just
handle, handle that end of it...
Cellular telephone rings
...but at the same time UI.
FISHER: UI... Answers cellular telephone
Yeah. Yeah.
Yeah, definitely at dinner tonight.
So, I'm in a meeting right now.
Can I call you back after we're done?
PAUSE
Okay. Alright. Thanks.
Yeah, everything's good. Bye-bye.
Ends cellular telephone call
Yeah, this is the WEST VILLAGE deal that
we're working on and that's, actually, that's
the deal in San Antonio I was just talking

about, so...

ROBERTSON: Okay.

[redacted]

ROBERTSON: Well...

FISHER: ...was concerned? Or...

ROBERTSON: Well, but, well, RON was brought into the deal, you know, basically because of, uh, the uh, credentials on the, uh, LAURELAND deal.

FISHER: Okay.

ROBERTSON: And, and, and, and once we had him in place, it was just like, okay, well, he'll, we'll leave him in place for the, you know, the development deal that we have, since we didn't have our credentials together. Um, uh, as far as...

FISHER: Oh, you mean like bonding and...

ROBERTSON: Yeah.

FISHER: ...some of the other stuff.

ROBERTSON: That kind of stuff, but we just wanted to make sure that, uh, uh...

FISHER: Let's turn that off.

ROBERTSON: That we were, I guess that

we were taken care of in the deal, as far as through him. I mean, we, we, the relationship with RON is we, we have one with him, but it's not, you know, it's not like, it, it's through another one of our business partners... Like ABDUL is, is, is, is the, is like the key person that deals with RON.

FISHER: Okay.

ROBERTSON: So, I don't, I don't, I don't have any, uh...

FISHER: I'm trying to think, ... did.... you were the, who brought RON to me? I thought you brought RON to me.

ROBERTSON: No, that...

RASHAD: Originally it was, uh, originally it was, uh, uh, myself and ABDUL, but ABDUL probably, you probably talked to ABDUL, uh, a little bit more.

ROBERTSON: Yeah. UI. So ABDUL actually brought him to the, to the table.

FISHER: Okay. Okay.

RASHAD: Yeah. Yeah.

ROBERTSON: So, I mean, we, we, we're, we,

we, we, we kinda cool with him,
we just want to make sure that, uh, you know,
he do, he do, he does what he say.
Pretty much you, you, you know,
you, you, you've done what you
said you're gonna do. You know, and you
want to make sure everybody
is taken care of, in, in the deal like you said.
So, we just wanna, uh,.. don't have
anything in writing with him.
FISHER: With RON?
ROBERTSON: Yeah. Yeah. Yeah.
FISHER: Okay. Well, you don't have
anything in writing with me.
ROBERTSON: Right. Right. Right.
But, I mean, we don't have anything in writing
with you, as well, so, yeah.
FISHER: Well, let's, let's backtrack a little bit.
Obviously, you mentioned LAURELAND,
I mean, you know...
ROBERTSON: Yeah.
FISHER: We got completely blown out
LAUGHS... of the tub on LAURELAND.
ROBERTSON: Yeah, yeah, yeah.
FISHER: And same thing, really.

Uh, frankly, they turned down the DALLAS WEST VILLAGE deal, although I'm working on the zoning case now. You're aware of that?

ROBERTSON: Mm-hmm.

FISHER: Okay. So, going forward here, you know, how do we work together on it to make sure that you guys are covered?

ROBERTSON: Um, I guess, basically, getting the agreement, uh, uh, from the jump. I mean, I don't, I , I mean, I'm trying, I wanna throw it out there as far as, and, then hit you, and you, and you can maybe then give me some advice on the, on how we, you know, cover ourselves, or whatever.

FISHER: If, frankly, I think, you know, I'm kinda going back to LAURELAND. I mean, I, I feel like there's some things that I should have done...

ROBERTSON: Mm-hmm.

FISHER: Working with you and D'ANGELO, that obviously I didn't do.

ROBERTSON: Mm-hmm.

FISHER: And, of course, I was then, you know, unsuccessful...

ROBERTSON: Mm-hmm.

FISHER: Uh, getting the projects, so.

You guys have to be very clear, this,

first of all, I've, I've, I want to do exactly

what needs to get done...

ROBERTSON: Mm-hmm.

FISHER: With you guys to get these projects

across the finish line...

ROBERTSON: Right.

FISHER: With DON and with D'ANGELO.

ROBERTSON: Mm-hmm.

FISHER: So, the most important thing you

guys need to do, is be very straightforward.

ROBERTSON: Right.

FISHER: On exactly what I need to do...

ROBERTSON: Mm-hmm.

FISHER: So that everybody's covered,

and I know that my project

is gonna get across the finish line.

ROBERTSON: Right.

RASHAD: Well, let me say this to you,

Bill, 'cause you and I hadn't had a chance

to talk in a while, but, I will say this, um,

it would've, things would've been a lot clearer,

probably wouldn't have been as, a little murky.

LAUGHS 'Cause in the beginning, we had such a great rapport and establishment with you, and then, when the other guy that was involved, BRIAN, speaking of, when things started to kinda look like it was swaying in his favor, because of unknown reasons. That's when the whole thing started becoming a little murky for everybody. And for me, personally, I didn't come around because I didn't like some of the political stuff that was going on.

ROBERTSON: Right.

RASHAD: Even UI with LAURELAND.

FISHER: With SOUTHWEST HOUSING, with BRIAN, or...?

ROBERTSON: Right. He talking about with his, with him coming in at the last minute.

RASHAD: Yeah, because we, we established a relationship with you. I didn't, you know, BRIAN was, out, he wasn't even a factor into the equation.

FISHER: Alright.

RASHAD: Then all of a sudden, you know, we were working on the LAURELAND

and so forth, trying to get that piece. Then, all of a sudden, BRIAN entered into the picture, and then, the political games started to be played. 'Cause when we was down at the TACO DINER, there were some things that, uh, when DON and I, and all of us met down there that day, there was some things that was, uh, put, uh, in front of you that I was somewhat aware, and then I, and some of it, I wasn't aware, that I didn't really like it, you know, UI 'cause I saw the political stuff that was being played. So, I decided to take kind of like a back seat to a lot of that stuff that was going on. And then, originally, like he was, RICK was saying, RON was brought in just to use the credentials, because we already had some other things in place. Now, we should've been a little bit more, uh, clear with you in the beginning, too, in reference to that. But right now, like RICK is saying, we're just a little unsecure in terms of RON holding up his end of the bargain, so to speak. So, we just trying to make sure that, if there is a way for us to, uh,

protect our own interests, you know,
that we have in this deal,
then, that's what we're trying to do, you
know, at this particular time.
FISHER: Okay. Well, let, let me just
recommend, that we just, like,
take RON out of the equation.
UM: Mm-hmm.
FISHER: Okay? And just, let's not worry
about RON. 'Cause,
what you're telling me, is that RON was just
gonna, he was supposed to just play a role
to help you guys. Am I right?
RASHAD: Right. Exactly.
FISHER: And somehow he took
center stage instead.
RASHAD: Exactly.
FISHER: Which is...
RASHAD: Yeah.
FISHER: ...something you would talk to me about.
ROBERTSON: Right. Exactly.
RASHAD: Exactly.
FISHER: Um, and, you know, is that part of the
reason why we got off track? I mean, on
that ..other stuff?

ROBERTSON: Uh, on the other stuff, that, I don't I don't, I don't, I don't know if that, that had, had anything to do with it. It was just, I mean, that political side, as far as like, like, like when, I don't know what the, what happened in the switch. You know what I'm saying? 'Cause it's, like he said, I wasn't too, too, you know, when we sat down at the table, and it was like, okay, something is going on behind our backs.

RASHAD: That we weren't in, you know, we, we, we couldn't figure out, but I know it just wasn't, you can feel it. You know? You could feel it, you know, the tension in the air, if something was said, or whatever, so...

FISHER: Did it have anything to do with RON, or just with...

RASHAD: No. No.

FISHER: D'ANGELO and DON?

ROBERTSON: It was probably with D'ANGELO and DON.

RASHAD: D'ANGELO. Yeah. Yeah.

FISHER: With, with BRIAN in some way.

RASHAD: Yeah. Yeah.

ROBERTSON: {Stutters} And, uh, he told me that it was gonna, he told me that you still was gonna get at least two deals....

FISHER: Well, he had told one of the, uh, neighborhood leaders that.

ROBERTSON: Mm-hmm. And, uh...

FISHER: Which would've included one in his district.

ROBERTSON: Yeah. And, uh...

RASHAD: Well, see, our whole thing from start to finish was LAURELAND. I mean, if something else woulda came along...

ROBERTSON: Yeah.

RASHAD: ...then great. But, you know, I was like, and I had mentioned that to ABDUL when we first started talking. Our support with you before the LAURELAND project was always with you. Then all of a sudden, I hear BRIAN names brought up into the, you know, then all this, and then, as soon as his name came up, it was like, noise pollution. Everybody started changing ideas, then some switching, and, then, I saw the political moves and so I said, you know what? Let me just kinda just step back a little bit and let, uh, you know, I told RICK and, and ABDUL, 'cause he was gone, of course, and came back, I said y'all just be the front foward with it and to see how it all play out, because when it gets to this point you just never know how it's gonna go. And of course, you know, we lost on that end in terms of the project.

ROBERTSON: And, and, and, and, and when all of this was going on, you probably got a couple of e-mails from ABDUL saying that RON was gonna take the lead. Did you remember kind of getting that? He, he had e-mailed you...

FISHER: Well, ...SIGHS... hmm.

ROBERTSON: He e-mailed a couple times and said hey 'cause you, you was trying to contact us and you know...

FISHER: Well, frankly, his e-mail was, look, the people that are supposed to be helping you are actually, like, your enemies. He's going, even though...

ROBERTSON: Mm-hmm.

FISHER: And I, you know, I thought, I assumed that had to do something with, uh, D'ANGELO. That he was supposed to be working the project for our benefits from the inside.

ROBERTSON: Mm-hmm.

FISHER: And was, uh, had switched sides basically.

ROBERTSON: Uh, I don't know. Yeah. I mean, it might, it was, 'cause he had just...

RASHAD: That was the feeling we got. I'm just gonna be honest with you. I can't go on record by saying, or whatever, just saying that, that was the situation...

FISHER: Alright.

RASHAD: But that's the feeling that I got. And, I don't know if you had the same feeling, too. Maybe you did, maybe you didn't. But because everything was just so, seemed like it was so clear. It was just like all we needed to do, was just get to vote and it was, it was a done deal. We had the project LAURELAND. Then all of a sudden this here happened, and it, there, there seemed like there was a shift. So, you know, but again that was the perception I got, a feeling that I had.

FISHER: Right. Well, just to kind of bring it back again, so, you know, again, LAURELAND has come and gone and that's behind us at this point. We have another opportunity in District Five. What do we need to do working with you and D'ANGELO? Now D'ANGELO's...

ROBERTSON: Mm-hmm.

FISHER: ...involved in MILLENIUM in some way. What do I need to do with you guys so that we, you know, again, I'm perceived to be doing what I'm supposed to be doing.

ROBERTSON: Right.

FISHER: That I'm playing ball. I've, whatever I didn't do before was a mistake and I'm prepared to do it the way you all want at this point.

ROBERTSON: Um, basically...

FISHER: If you need to answer the phone, go ahead and take it.

ROBERTSON: No, no, no I'm fine.

FISHER: Alright. We all have families, so.

ROBERTSON: Yeah, basically, um, I mean, you don't need to do anything different, just do the same thing. We just need to, I guess, uh, 'cause like I said, I don't know if having something in agreement, uh, you know, is going, you know, I don't know if it'll be, you know, good, I don't know. That's what I'm saying. I don't know that part of the game. Or, as far as I don't know how to, you know, like you're saying, whatever you need to do. Pretty much, you've been doing everything you said you was going to do, you know?

FISHER: But I didn't, it wasn't successful.

ROBERTSON: Yeah.

FISHER: So, I missed something along the way.

ROBERTSON: No.

FISHER: I mean, I didn't do something that I should've done. Is not having a contract with you and MILLENIUM and, you know, D'ANGELO, the problem, part of the problem? I mean, is that something we need to fix?

ROBERTSON: Um, I don't, I don't, I don't think that was the main problem.

FISHER: Alright.

ROBERTSON: To be honest with ya, I don't think that was the main problem.

FISHER: Oh no, this isn't, I, I'm not concerned about yesterday. What do we need to do going forward so that we, you know, frankly, you know, I do a lot of, uh, minority participation.

ROBERTSON: Mm-hmm.

FISHER: We talked about that.

ROBERTSON: Mm-hmm.

FISHER: But, you know, you know, what do you guys bring to the table here...

ROBERTSON: Mm-hmm.

FISHER: ...to help me get across the finish line in District Five?

ROBERTSON: Mm-hmm.

FISHER: If you're telling me I did everything I should've done with you...

ROBERTSON: Mmm.

FISHER: ...I got completely blown out of the tub.

ROBERTSON: Mm-hmm.

FISHER: I mean, I dropped two-hundred thousand dollars plus.

ROBERTSON: Mm-hmm.

FISHER: In LAURELAND alone.

ROBERTSON: Mm-hmm.

FISHER: So, tell me how working with you guys in this way is gonna get, get me across the finish line in WEST VILLAGE.

ROBERTSON: UI. Well, I mean, uh, D'ANGELO's probably can, you know, can, can more give you that answer.

FISHER: Okay.

ROBERTSON: I would have to just, you know, say that. But, uh, um, and what, and the answer that he got is more, is concrete, 'cause whatever he says he'd do on a deal, then I would have to say go with that. Uh, um, I mean a contract, that would just be something, you know, that would, you know, maybe that we need and that's it for now. You know what I'm saying?

RASHAD: Well, let me ask you. My, my thing is asking this question, uh, BILL, if, um, basically, if you're in a position to do something contractual with, I don't know if you already have a contract with RON, I'm quite sure you do, but are you in a position to do a contractual agreement with RON that he would still do what he's supposed to do with, and, incidentally, the company UI is actually RA-MILL, is myself and

MILLENIUM.

FISHER: Mm-hmm.

RASHAD: Okay? But, just to make sure that he, uh, honored that agreement, if there's something contractual that you could do with RON in reference to ROBERTSON: PECAN GROVE.

FISHER: Well, what, you know, how does that help me in, uh, WEST VILLAGE? How does that get my WEST VILLAGE deal done?

ROBERTSON: Um, that...I mean, he's, he, he, as far from what he told me, from what D'ANGELO told me, he's gonna push and get that deal, that's something that he wants. You know, that's something that he's been wanting to do. Um, so...

FISHER: He's postponed me three times (Laughs), so I'm not sure, uh...

ROBERTSON: Well, the, well, the last meeting that you had with him, um, what did he say about, about, about the WEST VILLAGE deal? The one you had this past Monday, Tuesday?

FISHER: Um, you know, I, it's a little bit mixed. Um, what did he tell you, if I might ask?

ROBERTSON: He told me that, that, that was gonna you know, he said, he just told me to give you a call and, and set up a meeting with you and to make sure

that, uh, the deal that we got with RON, and make sure that, uh, that, that BILL, I don't know if he said, he didn't say police it, but he just said make sure that BILL knows, uh, that BILL's, kinda let RON's know that, you know, hey, I expect you to keep your agreement with these guys and, and to do, uh, that project, uh, you know, do, do what he said he was gonna do in that project and, you know, so he can push that, that, um, that WEST VILLAGE deal. But he, he's, he's, he's telling me that, that's, you know, that was something that he wanted to push and, and, and, and, and he liked that project.

FISHER: But, I need to make sure I've got my contract with RON, make sure I understand this, that I got my contract with RON in place... On PECAN and that you got something, I'm making sure you guys are covered in RON's contract in some way.

ROBERTSON: Exactly.

FISHER: Well, why don't we push RON out of it? I mean, again, if, if, you know, I mean, I don't, I'm not cutting RON out, I'm just saying, really, you know, RON, RON doesn't bring any support, what you're really telling, I mean, you're, the relationship with D'ANGELO is you guys.

ROBERTSON: Yeah.

FISHER: It's not RON. I mean, that's obvious.

ROBERTSON: Right.

FISHER: Because I wouldn't have gotten completely dusted.

ROBERTSON: Yeah.

FISHER: Um, in the other. So, why don't we, you know, again, why don't, why don't you have the agreement...

ROBERTSON: Mm-hmm.

FISHER: Independent of RON. Is that...

ROBERTSON: Yeah.

FISHER: What would you would prefer?

ROBERTSON: Yeah.

FISHER: I mean, is that...

RASHAD: Right.

FISHER: Is that something you think that D'ANGELO would prefer?

ROBERTSON: Yeah. Definitely.

FISHER: So, so, you can tell him we have a deal...

ROBERTSON: Yeah.

FISHER: Ourselves. You know, my, frankly, my inclination is to have an agreement on, with you guys on DALLAS WEST VILLAGE.

ROBERTSON: Right. Right.

FISHER: Why should, why should I sign a contract

with you all on PECAN? You know, what kind of assurance would I have, doing that would get WEST VILLAGE done?

ROBERTSON: Um, I don't know if anything, and, and, I, I don't mean, I mean, as far as what I can tell you is what he told me, as far as, you know, that, that the WEST VILLAGE is, is something that he's going to, he's going to push for. Um, I don't know. I, you know, I can't, I can't give you anything in writing, you know, I...

FISHER: Of course not, I wasn't suggesting that.

ROBERTSON: But, but, but that's what he, you know, that's what he was saying. He's saying that he liked the project and he was going to push for that project. But he, you know, like I said, he's just saying, he said I'm gonna, you know, he wanted to make sure that, like you, like you said, you've done everything that you was supposed to do, but, in this, in that, in that past relationship, we just got, you know, kinda not pushed behind, but it was just so much, that was just so much politics going on in it that, you know, that, uh, I guess we lost our footing in it. But, basically, he just wanted to, um, 'cause he, 'cause what he was telling me was, hey look, I don't know, he might've came to you with this, he said, hey look,

RON's out. You know, and I'm like, well okay, I'm listening. And he said that, uh, we, we need to, we're gonna go another route. Not on the new deal, but on the, the, on the PECAN GROVE deal.

FISHER: Okay.

ROBERTSON: Did he mention that to you?

FISHER: No.

ROBERTSON: Okay. Um, I, I, you know, that's what he told me. I mean, he said y'all sit down, y'all meet about it and then, y'all let me know, you know, um, you know, 'cause I'm gonna, that's what he was gonna suggest. Um, but, basically, you, basically, what he was saying was that, that, the, the WEST VILLAGE deal, that he liked that, and he was gonna go with that and he just wanted to make to make sure that, that we weren't left out on the PECAN GROVE deal and...

FISHER: Okay.

ROBERTSON: You know. Just, just, basically, that he said...

FISHER: UI.

ROBERTSON: That, you know, everything that, we, we, we, we, we initially started doing.

RASHAD: Yeah, and I don't know if that's, and, and, and if that may be good enough or not, but just, if you

can read, read between the lines, uh, and it, may be something maybe you and him would like to go meet again and speak, you know, directly to him about, to tell you exactly how, I mean, we couldn't sit here and get in to you, you know, um, far as what needs to be done, and what goes, what's going on in his head or what he's thinking. But, having said that, we do know that uh, it'll be a lot different than it was before. I mean...

FISHER: Okay.

RASHAD: So, you know, at the end of the day, LAUGHS... that's all that really matters, you know? So...

FISHER: I, I'm, but, well, frankly, I'm concerned about two things. One is results.

ROBERTSON: Mm-hmm.

FISHER: And one is not getting roasted over the coals at the City Council...

ROBERTSON: Mm-hmm.

FISHER: For some, you know, conflict.

ROBERTSON: Mm-hmm.

FISHER: Um, is DON covered? I mean, we're, we're good with DON then? I mean, 'cause it's, it's not just D'ANGELO passing the case...

ROBERTSON: Right. Right.

FISHER: DON has to pass the case as well.

ROBERTSON: Right. Right. He's, he's, he's, it, he's you, well, you know, that he's kinda influenced by D'ANGELO, more... I mean, not, not, I wouldn't say that most of his decisions, but D'ANGELO would give him the reasoning, behind, uh, you know, behind his decisions on what he's gonna, you know, what's he's gonna do, so he's, he, yeah, he is covered. Yeah.

FISHER: Okay.

ROBERTSON: Yeah.

FISHER: So, if I give you all some, one of these, give you all the prime subcontract on PECAN, then, and this, give to MILLENIUM? Is that who we're giving it to...

ROBERTSON: No, no, no. It, it's to, it's RA-MILL. It's, it's RA-MILL. That's what it is. It's uh.

FISHER: Have, have, did y'all form a new entity?

ROBERTSON: Yeah.

RASHAD: Yeah.

FISHER: Okay. Alright.

ROBERTSON: Yeah. So we, uh...

FISHER: Can you...

RASHAD: So basically we UI...

FISHER: Can you spell that for me (Laughs) so I...

RASHAD: Yeah. It's R-A...

PAUSE

RASHAD spells out RA-MILL on FISHER'S paper

FISHER: Okay.

RASHAD: It's basically RASHAD INVESTMENTS, RA, and it's then combined with MILLENIUM.

FISHER: Oh, MILLENIUM?

RASHAD: Yes.

FISHER: Okay. And so who's in RA-MILL?

ROBERTSON: Myself, him, ABDUL, D'ANGELO.

FISHER: Alright.

ROBERTSON: Not, you know, how they, in the, in the actual, they're not in that deal over there, either.

FISHER: They're not on the documents...

ROBERTSON: Yeah.

FISHER: But they are in, they'll, they'll...

ROBERTSON: Yeah.

FISHER: You, they'll get taken care of from the contract.

ROBERTSON: Correct.

FISHER: Okay.

ROBERTSON: Yeah.

FISHER: And, um, well, you're saying I, I should meet with D'ANGELO? Again, you're coming up, and he'll confirm that if we do this, then we're not gonna have any problem on DALLAS WEST VILLAGE?

ROBERTSON: Right. You can meet UI...

FISHER: Again, I'm not expecting a letter from him...

ROBERTSON: Yeah.

RASHAD: Yeah.

FISHER: I, I don't think we want a letter floating around on this.

RASHAD: Right.

FISHER: We don't, you know...

ROBERTSON: Right, right, right.

FISHER: We don't wanna, uh, you know.

RASHAD: Yeah.

ROBERTSON: I know what you're saying. Yeah. So, yep, um, I'll, I mean, now, you probably can, I UI, I'll let him know how, you know, the meeting went and everything, and then, you can give him a call. But, uh, he can meet with you on it, and kinda UI...

FISHER: That'd be great. He just needs to confirm that...

ROBERTSON: Mm-hmm.

FISHER: This is how this is being covered, and if we do that. Now what about DALLAS WEST VILLAGE?

ROBERTSON: Um...

FISHER: Let's assume that that project goes forward.

RASHAD: Mm-hmm.

FISHER: What, what, what, what, what else do I need

to do? Or is this it?

ROBERTSON: For right now, that's it. I mean, that I can, that I, that I know about. You know, I don't, I mean...

FISHER: So, D'ANGELO's happy with the contract on PECAN, passing WEST VILLAGE? Uh, but once I get zoned on WEST VILLAGE and I have a project UI, you know, there's nothing else I'm supposed to be doing? Again, you guys have to be, just be straight forward on what I need to do, so I can say yeah or no and, 'cause I'll do what I agreed to do. I just wanna make sure...part of the problem last time was I, you know, whatever was going on...

ROBERTSON: Mm-hmm.

FISHER: You know, I just wasn't picking up on it...

ROBERTSON: Mm-hmm.

FISHER: I didn't do some things I shoulda done. I don't wanna miss the boat this time.

ROBERTSON: Mm-hmm.

FISHER: So, just make sure you say this, you know, bing bang boom...

ROBERTSON: Mm-hmm.

FISHER: This is what I need to do. If I tell you yes, I'll do exactly that, and then, I expect D'ANGELO to carry me across the finish line.

RASHAD: Well, well.

FISHER: Huh?

RASHAD: Well, let us do this here deal. I mean, we'll just table, as far as the WEST VILLAGE deal, table, uh, that until it's really clear, you know, uh, because I don't, I, myself personally, I don't wanna just say this today, then it start to, you know, something changes or whatever.

FISHER: You mean you want to talk to D'ANGELO?

RASHAD: Right. Mm-hmm. Yeah, yeah, yeah, yeah, I'd like to UI.

FISHER: Thinking he may expect something ...LAUGHS else out...

RASHAD: Yeah, UI, because my thing is, again if, if, if, you know, if you have RON, is on this project, and not to bring that up again, but moving forward to WEST VILLAGE he may, you know, may not be involved.

FISHER: I thought you told me RON's out.

ROBERTSON: Right, well, of, of, of, the, the coming up projects, you know.

FISHER: Alright.

RASHAD: That's what I'm UI about.

FISHER: UI I mean, he's not UI? If I'm doing RA-MILL on PECAN GROVE. He's out.

ROBERTSON: Yeah. Now let me ask you this. What kind of contract do you have with, with, with, with him on PECAN GROVE, with RON?

FISHER: I, I'd have to look. I mean, frankly, I'd, I would say none.

ROBERTSON: Okay.

FISHER: I mean, really, his and TOMMY's agreement with me had to do with getting the District Five projects across the finish line.

ROBERTSON: Mm-hmm.

FISHER: Um, now certainly if, you know, RON, I'm happy to have him bid some of the work and get some of the work.

ROBERTSON: Mm-hmm.

FISHER: But as far as his global approach...

ROBERTSON: Mm-hmm.

FISHER: I mean, they, they were, he was unsuccessful.

ROBERTSON: Right, right.

FISHER: I mean, I got completely crushed in the two projects they were supposed to help me with.

ROBERTSON: M'kay.

FISHER: So, I don't have, really have anything with RON on PECAN.

ROBERTSON: Okay. Okay.

FISHER: So, that doesn't mean that RON won't get an opportunity to participate.

ROBERTSON: Right, right.

FISHER: That's my daughter here, hold on. One minute.

ROBERTSON: Go ahead.

FISHER: Talking to his daughter on the phone Yeah, honey. How was it? I knew it would be hard. Open book sometime is tough. Did you do alright? Well, did you have answers to everything? Well, you'll be alright then. Okay, well let me call you back. I'm in a meeting. Love, love you. Talking to RASHAD and ROBERTSON Sorry. Duty calls first.

RASHAD: UI.

ROBERTSON: How many, how many deals do you got coming up?

FISHER: I have eight projects.

ROBERTSON: UI.

FISHER: I have six bond projects. One in Dallas.

ROBERTSON: Mm-hmm.

FISHER: Two in Houston.

ROBERTSON: No, I'm talking about the Dallas ones.

FISHER: Just the DALLAS WEST VILLAGE is my next project here.

ROBERTSON: And then, after that is...

FISHER: Depends on how you feel. LAUGHS Yeah, I'd love to do more ...LAUGHS.

ROBERTSON: Okay. Okay.

FISHER: You see how this works?

ROBERTSON: Yeah. Yeah.

FISHER: We have got to work out a way...

ROBERTSON: Right.

FISHER: That these things work in District Five. If you will show me how to do that, I will try and do what you guys ask me to, what D'ANGELO asks me to do, whatever DON...

ROBERTSON: Mm-hmm.

FISHER: Needs to get done.

ROBERTSON: Mm-hmm.

FISHER: And...

ROBERTSON: M'kay.

FISHER: Then, we'll have more projects.

ROBERTSON: What about in Houston?

FISHER: I have, uh, two projects in Houston with the Housing Authority.

ROBERTSON: Okay.

FISHER: Um, so, I've got two in Houston, three in San Antonio, one in Dallas, one coming in Dallas, and I have two down in the Rio Grande Valley. And, of

course, I have two that I already finished construction. One in Arlington and one in Houston.

ROBERTSON: Okay. Okay. Well, I just, um, it's just, like the ones you have in Houston. Are they, um, uh, they're coming up or they, they're, they're, they're already started or what do, what do, what do, what do you, what do you have to do?

FISHER: One is already started. The other one is coming.

ROBERTSON: Okay.

FISHER: The single-family home design I mentioned to you.

ROBERTSON: Okay. How many units?

FISHER: Two-hundred and forty.

ROBERTSON: Oh, okay. Okay.

PAUSE

Okay. So did, in just, in the Dallas area you just got the DALLAS WEST VILLAGE?

FISHER: And PECAN GROVE.

ROBERTSON: Right.

FISHER: Which is, has not started.

ROBERTSON: Right, right. Okay.

M'kay. So, yeah, I mean, I wanna do all I can and, and, and, which is gonna be a lot, but I, we talked to D'ANGELO, uh, I thought you had more than,

more than just, ahh, one other project that was coming, uh, to Dallas, to DALLAS WEST VILLAGE. I thought you had like another one too.

FISHER: I had...

ROBERTSON: You had...

FISHER: Eight of 'em here.

ROBERTSON: Yeah.

FISHER: So, I had two in ED OAKLEY's district that I withdrew.

ROBERTSON: Mm-hmm.

FISHER: I had, uh, LAURELAND, I had DALLAS WEST VILLAGE, I had one over on VILLAGE FAIR, but that went to LEON BACKES. I had PECAN GROVE here. Those were my projects here.

ROBERTSON: Mm-hmm.

FISHER: Uh, and I had another, you know, I had like left and right partials on the one that LEON ended up with that, you know, you got, they're mutually exclusive. You can only do one, so...

ROBERTSON: Okay.

FISHER: VILLAGE FAIR.

ROBERTSON: M'kay. Okay. 'Cause I was thinking that, well, who I, who we talking about, I think he might have told me that he had a contract on PECAN GROVE and if...so the contract you got with PECAN GROVE and

RON is not nothin' solid.

FISHER: The agreement I have with RON was really contingent on...

ROBERTSON: UI.

FISHER: Getting across, and for, ahh, the two deals in District Five.

ROBERTSON: Right, right. Okay, okay. I got you.

FISHER: Now did RON not do his part, or did he leave you guys out?

ROBERTSON: Well, he, I can't say he left us out, but he's not real communicative, put it like that. Not, not talking enough about it. And not, you know, we don't feel like we need to go to him in order to find out what's going on with the project. And we need to, you know, he need to be coming to us. Finding out, you know, what's going on or even, or either, just collaborating with us. The relationship is not there like, uh, um, you know, like myself and, let's say the friendship is not there, so it's kinda, you know, it's not a, it's not a, it's not difficult, but I'm just, you know. We don't really know him.

RASHAD: The rapport.

ROBERTSON: Yeah, the rapport. We don't really, don't, don't, don't, don't really know him that well,

so, you know, you say you're gonna do what you're gonna do, you know, you know, we just kinda, you know, going by him saying it. So, I ...STUTTERS.. I mean, if that help any, you know, that's UI.

RASHAD: And I'll be perfectly honest with you, not to cut you short, but I'll be perfectly honest with you, you know, we, you know, we gonna, we gonna take some of the, uh, accountability, we kinda dropped the ball a little bit, too. too. ABDUL, of ourse, was overseas. Originally, you know, RICK wasn't around. It was myself, D'ANGELO and, uh, ABDUL when we first called RON, because AB, uh, RON was ABDUL's guy, so to speak, and, uh, again, uh, he, the way it was all set up in the beginning, he's supposed to been, we had the autonomy. He was supposed to been coming to us, not the other way around, basically, us coming to him. We didn't have, we don't have anything binding, and the way that we do business, we do it contractually. And the whole point, uh, of emphasis right now is, uh, not a question of, uh, uh, is he gonna actually do, well it is a question of, is he gonna do exactly what it is he said he was gonna do? That's, see, if, if, if it was, if it was him, how, no, 'cause it's, you know, in the old western days they used to do a, a contract with a

handshake. LAUGHS... You know, you can't, unfortunately, you can't do that now. But that's kinda, like, the relationship that we have. And if it was him...

FISHER: You and D'ANGELO and...

RASHAD: Yeah, I mean...

FISHER: Uh, and...

RASHAD: Exactly, exactly.

FISHER: RICK and...

RASHAD: Exactly. I mean, I could go, if he tell me something, I know it's, it's binding. I don't need a contract, you know. Unless his banks have to have it, whatever. But, RON, we don't have any kind of relationship, any kind of rapport. And again, this thing got kinda turned around, and there's like, he had the autonomy, and we're like standing back, like waiting on him, so to speak, and we don't like that feeling at all.

FISHER: Well, it didn't work...

ROBERTSON: Right.

RASHAD: Yeah.

FISHER: Last time, so the proposal is do the prime subcontract on RA-MILL...

ROBERTSON: Mm-hmm.

FISHER: With RA-MILL on PECAN GROVE.

ROBERTSON: Right.

FISHER: Right.

RASHAD: Yep.

FISHER: And that'll cover D'ANGELO and you guys. Right?

ROBERTSON: Right.

FISHER: Um, and then you'll, D'ANGELO will give me some kind of confirmation that, that covers it.

ROBERTSON: UI

RASHAD: Right.

FISHER: And then, that will get DALLAS WEST VILLAGE done?

ROBERTSON: Right.

FISHER: What you were telling me is, you're saying, let's leave that up in the air for now, because you want to talk to D'ANGELO.

RASHAD: Well, well, I mean, yeah. I mean...

FISHER: About what else?

RASHAD: Yeah...

FISHER: 'Cause again, you, you need to tell me all I need to know.

RASHAD: Well, well, yeah, I'm saying it like that, too. Because then that way, uh, 'cause even if we're missing something, I, I mean, I can't just sit here and speak a hundred

percent for D'ANGELO. He's own, own man, as well. Uh, but at the same time, you know, we have something to bring to the table, he has something to bring, to say, and we go from there. And then whatever he needs to do, to get back with you to satisfy you, whatever, moving forward.

FISHER: Okay.

RASHAD: Okay? Then he'll be able to, 'cause then, then 'cause we may, you know, once we got an opportunity to talk and discuss with one another, then there may be some, some things that I need to say to him as well, as well as RICK saying to him, and then you all could meet, and then you can say to him what you want to say, and he'll give you back what he, to ensure you what's, moving forward, what's gonna be happening.

FISHER: That, whether, this...

RASHAD: Exactly.

FISHER: Whole arrangement is going...

RASHAD: Right.

FISHER: To cover us all.

RASHAD: Exactly.

FISHER: Okay.

RASHAD: Exactly. That's the way everybody's, everybody's getting everything that they want, everybody's satisfied. And we on down the road doing

projects, after projects, after projects, after projects, after projects. LAUGHS.

FISHER: LAUGHS... Okay.

RASHAD: That's the goal.

FISHER: Um, so, after this meeting, you guys will call D'ANGELO?

ROBERTSON: Yeah.

FISHER: And tell him that right now we're talking about RA-MILL getting the prime subcontract on PECAN GROVE.

ROBERTSON: Mm-hmm.

FISHER: And he'll get DALLAS WEST VILLAGE across the finish line?

ROBERTSON: Mm-hmm.

FISHER: But, if he wants something else, he's got to call me and tell me.

ROBERTSON: M'kay.

RASHAD: Right. Right.

FISHER: Right? Or he's gotta meet with me and tell me, right?

ROBERTSON: Mm-hmm.

FISHER: 'Cause you, I know what you're implying, is that he may want the prime, if you got RA, he may want RA-MILL to get the prime subcontract on DALLAS WEST VILLAGE.

ROBERTSON: Right.

FISHER: Yeah, and I don't want to find out about that after the fact. I'd like to know about that, you know, now.

RASHAD: Right.

FISHER: Okay?

RASHAD: Right.

FISHER: So, y'all will talk to him about that?

ROBERTSON: Yeah.

RASHAD: Right.

FISHER: Okay.

FISHER: Well, you can just call me and let me know.

RASHAD: Okay.

FISHER: If that's part of the requirement.

ROBERTSON: Okay.

FISHER: Um, then if it is, when I get with, to D'ANGELO, then we can just confirm what we talked about.

ROBERTSON: Correct.

FISHER: Now the, uh, last step, you know, frankly, D'ANGELO doesn't pass the case, DON HILL passes the case. So, you know, just talk to D'ANGELO about how this gets me across with DON.

ROBERTSON: Okay.

FISHER: Or, do y'all know how this gets me across

with DON?

ROBERTSON: Well, I mean, it, as far as his influence, um, I would say that it, you know...

RASHAD: It carries a lot.

ROBERTSON: Yeah, it carries a lot. And, 'cause, like I said, um, it, it, it, I mean, it carries a lot. You know, so...

FISHER: Okay.

ROBERTSON: Even as far as, he just, with his influence, 'cause I know, like I said, he, it seem like to me that he'd make it, he's, he, he does, he, he gives them all the good reasons to do it and, you know, you know? He just influences 'em, uh...

RASHAD: And, and, and, also...

ROBERTSON: His decisions.

RASHAD: And also I know, uh, for a fact that there was another project that came available that DON requested D'ANGELO to contact myself as well as, uh, RICK, because he really wanted to see us involved in it, so...

FISHER: Okay. So DON's making sure that RA-MILL's in, getting in the loop here?

ROBERTSON: Yeah.

RASHAD: Right.

FISHER: Okay.

RASHAD: I know that for a fact. So, you know, moving

forward, I think if, uh, if everything, you know, holds true to form, it's, it's gonna work out. It's gonna work out. UI...Unfortunately, that, uh, you know, again, we accept some of the responsibility in terms of what had happened and I don't usually do business like that, neither do we, but, not to rehash that. We'll move forward with things and make sure you get everything covered, cover all our bases.

FISHER: Yeah, I'm, I'm frankly, I'm less concerned about what happened...

RASHAD: Mm-hmm.

FISHER: Than let's make sure that we are doing...

RASHAD: Mm-hmm.

FISHER: What everybody knows and, you know, all I'm gonna be asking is to make sure that I'm covered. That, you know, DON is telling me we're covered, and D'ANGELO's telling me we're covered, and we'll make this work. Now, you know...

RASHAD: Now, I did have one, one, and I don't know, I'm just...

FISHER: Okay.

RASHAD: Gonna mention this. Um, I don't know if you can say yay or nay to this. One, one of the things that we had, um, been told, so to speak, because I'll be honest with you, D'ANGELO definitely

was upset, uh, about, uh, RON having what is somewhat the autonomy, is that, um, he mentioned, uh, RON did, about a contract agreement that he had with you that was guaranteeing him, really if he didn't do any work, or whatever, so I don't know with him becoming frustrated, being upset or whatever, uh, if there was, and I don't know. That may not have, have anything to do with you, but we want to make to make sure, in other words with RON, I want to make sure, he don't have some ace in the hole. Something that he's just saying that he really don't have with you, because you just said a second ago that you all agreements contingent upon, uh, and, and, and...

FISHER: Wouldn't you...

RASHAD: I don't know. I'm just asking.

FISHER: Wouldn't you imagine.

ROBERTSON: Yeah, yeah.

FISHER: Wouldn't you imagine that, that's some, I mean they have incentive...

ROBERTSON: Mm-hmm.

FISHER: To get, uh, uh, they, again, they really had no opportunity to get work unless they got the two deals, at least one of the two deals in District Five.

ROBERTSON: Right.

FISHER: And basically, that's what their contract

said. It said you get, if you get one in District Five, you get one contract. If you get two in District Five, you get two, and not only that, if you get two in District Five, I'll consider using you in the, uh, District Eight project.

ROBERTSON: Yeah.

FISHER: PECAN GROVE.

ROBERTSON: Right.

RASHAD: Well, see, I didn't, I, me personally, I, I don't want to see no, if there, there's a possibility, any repercussions, so to speak, if he have some type of guaranteed contract with you, in reference to that. Now, he could have just been saying that, that's the reason why I, I wasn't...

FISHER: And, and, and, and walk me through this again. He told D'ANGELO what? That he had a guaranteed contract...

RASHAD: UI.

FISHER: That he was going to get paid money even if he didn't do any work?

RASHAD: Exactly.

ROBERTSON: Yeah. Bottom, basically, bottom line...

RASHAD: Least that's what, that's what, yeah, that's what came, you know, came back to us, so...

ROBERTSON: And I, I, I was like, man, UI...

I think I seen the agreement. And it was, I seen where it contingent upon, 'cause you, you e-mailed me a copy too. Then, I just, I didn't save it, you know, that's why I was like okay. That's in another district though, you know.

FISHER: So RON told D'ANGELO that he had some...

ROBERTSON: UI.

FISHER: He was gonna get a guaranteed payment from me in some way?

ROBERTSON: No, he mentioned to, uh, I think he had mentioned that to ABDUL. He said that even if, if, if, if he don't get any work on the deal, then he was, you know, he was guaranteed to get paid. But he probably just was saying that just to UI.

RASHAD: UI.

FISHER: But why would that upset D'ANGELO?

ROBERTSON: Oh, because, well, because...

RASHAD: Oh well because UI Because the position. Cause he wanted (Laughs) 'cause he wanted him out. He want to make sure there's no repercussions. Like he got something to hang over, um...

FISHER: Oh, us doing something with RA-MILL now?

RASHAD: Exactly. Exactly.

FISHER: Was gonna come back to...

RASHAD: Exactly.

FISHER: Or would come out of your pocket.

LAUGHS

RASHAD: Exactly. Exactly.

FISHER: Alright (Laughing).

RASHAD: Exactly. So, I don't know. I, I, I'm a skillful negotiator I think, and I don't, I, I can understand people saying certain things that may not even be in place, but, I just had to, you know, kinda go there and ask that question 'cause it was on my mind, so...

ROBERTSON: Yeah.

RASHAD: But, I just want to make sure, 'cause if we, I haven't personally said to RON, uh, there was a, there was a call that D'ANGELO had made, uh, to RICK and uh, but he did express to me his frustrations about it strongly but, uh...

ROBERTSON: Mainly he, he frustrated about him coming, you know, how did he, how did we be up here on the front end of the deal and now, you know, we back here. That's what UI, that, that was his whole deal.

RASHAD: Yeah.

ROBERTSON: He's just like, well how did, you know, how did...

RASHAD: Especially without having anything contractual agreement with RON.

ROBERTSON: Yeah, so that's what UI...

RASHAD: Because it didn't start out that way, but...

ROBERTSON: Yeah.

RASHAD: Well, I just want to make sure that if, if, if moving forward...

ROBERTSON: Mm-hmm.

RASHAD: Okay, just ain't a solution...

ROBERTSON: Yeah.

RASHAD: Just moving forward. That if, if, if everything is contingent upon X-Y-Z, then when, when told, because I don't think RON has been told anything.

ROBERTSON: No. I don't think so.

RASHAD: Okay. So, I just want to be clear that, that when, that when told, there is no repercussion. That's the reason why I asked that question, as far as he was talking about a guaranteed contract he has with you. But you just explained to me and I...

ROBERTSON: UI.

RASHAD: Don't need to hear it anymore.

ROBERTSON: UI.

RASHAD: I mean, enough said with that. It was contingent, so...

ROBERTSON: Yeah.

RASHAD: You know, you know. I want to hold,

have a, have an ace in the hole, so to speak, so you just said it was contingent, then I'm gonna leave it like that, and, uh, mention it to, uh, D'ANGELO.

FISHER: Okay, so you'll let D'ANGELO know?

RASHAD: Yeah, I'll let him know. I'll let him know.

FISHER: And you guys will talk to him about whatever else is on WEST VILLAGE?

RASHAD: Right.

FISHER: Now, would a guaranteed payment in this, was that, is that something that he wants in the contract, or...

RASHAD: Naw, that, naw, it wasn't that...

ROBERTSON: Naw, it wasn't that. It was just that, you know...

FISHER: Oh, how that might interfere...

ROBERTSON: Yeah. Yeah.

FISHER: Okay.

RASHAD: Yeah, how it might interfere. Exactly. You know OI 'Cause the guy looks up, you know, and one minute he feel like he's gonna get X-Y-Z amount of work, and then he got this, and then all of a sudden he's not even in it. You would be upset, too. I mean, I would be. but, if you got a piece of document saying, look I got this, it's guaranteed with you, I'm holding

this over your head, then that's like, you know, so we just, I just wanted to be clear about that, you know. Because it was said, and I, I've never seen it, you know, RICK said he seen something...

ROBERTSON: Well, he did e-mail it.

FISHER: Yeah, I, I've...

RASHAD: UI.

FISHER: ...I've, I, RICK was in the loop on it. See, again, originally, I thought this, that this was the team.

RASHAD: Right.

FISHER: D'ANGELO, RON, RICK, and JIBREEL.

ROBERTSON: Right.

RASHAD: Yeah.

ROBERTSON: UI.

FISHER: And that, uh, you know, D'ANGELO's...

RASHAD: Right.

FISHER: Job was to cover DON.

RASHAD: Right.

FISHER: Take care of DON.

RASHAD: Right.

ROBERTSON: Right.

FISHER: Uh...

RASHAD: Right.

FISHER: And so that was the game plan...

RASHAD: LAUGHS

FISHER: At some point.

RASHAD: Well, you know, sometimes you try to run a sweep, it don't always work.

ROBERTSON: Yeah.

RASHAD: LAUGHS

ROBERTSON: LAUGHS

FISHER: So RON kinda did an, an end run on you all. I mean, that's kinda what you and I talked about earlier.

ROBERTSON: Yeah, I mean, uh, I like him. I mean, I, I, I, I don't...

FISHER: You don't need to say anything. It's just a fact...

ROBERTSON: UI.

FISHER: That, UI just a fact, right?

ROBERTSON: Oh, yeah. Yeah UI.

RASHAD: It's just the autonomy thing. You know, you understand to be in our position...

ROBERTSON: Exactly.

RASHAD: It's like where you, when you call a guy to do only one specific thing, and all of a sudden it's, it shifts. It shifts, and it's like we're on the outside. It's cold, and we're knocking on windows.

ROBERTSON: (Laughs)

RASHAD: No, it's like he's telling us what we should be telling him.

ROBERTSON: Yeah.

RASHAD: And we don't have anything contractual. That's the only, you know, that's the biggest thing, too. That's the reason why I say we have to accept the, you know, the blame in that regards, it was our fault. We put the buggy before the horse, so to speak. But, you know, we just wanted to make sure we had an opportunity to speak with you today. Just moving forward, to let you know, you know, what, what's gonna be happening, what needs to happen, and so that we can get other projects off the ground, you know. We don't...

FISHER: You're gonna get DALLAS WEST VILLAGE off the ground.

RASHAD: Exactly. We don't want this to be, we don't want this to be an issue, we don't want it to be a long drawn out thing. We don't want, you know, all this confusion like what happened last time. We just want to do the projects, make sure that RA-MILL, as an entity and so forth, is involved in it. Everyone is compensated and we get down to the next project. And if that can happen, we can pretty much guarantee that, that the deal that you have coming up, thing, things

you're working on, is going to move forward. Flow more smoothly. But, like I said, we're gonna have another talk with D'ANGELO, and then you all, you know, you can set your own meeting up with him and, uh, what have you and, uh, we'll go from there.

FISHER: And you hit the nail on the head. That's what I want. We just want a guarantee that we're gonna get our projects done.

RASHAD: Mm-hmm.

FISHER: You have to promise me something.

RASHAD: Mm-hmm.

FISHER: If I'm not doing what I'm supposed to be doing, that you will come meet with me, and tell me what I need to do.

ROBERTSON: M'kay. No problem.

FISHER: I mean, 'cause of the stuff changes, you know?

ROBERTSON: Mm-hmm.

FISHER: I'll just give you an example. Uh, you know, um, they had a, uh, D'ANGELO was putting on that party.

ROBERTSON: Right.

FISHER: Right?

ROBERTSON: For, for, for DON.

FISHER: And, you know, KATHY NEALY said you can't

come, you can't participate, you can't do that, whatever UI...

ROBERTSON: Well. Bad advice, UI.

FISHER: Well...

ROBERTSON: That's what he said, you know.

FISHER: He told you, he told me that at lunch. Just terrible advice, you completely screwed up.

ROBERTSON: Yeah. I, I wouldn't say it was bad advice. I mean, if you can go, it, I mean, you, you're his friend as well as you work with him, you know, at the same time and, and, and that's alright, that's what D'ANGELO was saying. You know, you know, put the business outside and then, you know, you could be celebrating this man's life, you know what I'm saying? But, you know, I don't, it, it coulda, it, it, you know, because you didn't show up, I mean, you know, it wasn't no, I wouldn't say it was a bad move, you know? I mean, if you would've showed up, it would've been, everything fine and dandy, there is no, it wasn't no. UI

FISHER: I was under the impression it would've helped.

ROBERTSON: Yeah. Yeah. I mean, you know, it, it couldn'ta hurt. LAUGHS

RASHAD: Well, I didn't sh.., I didn't get a chance to show up

ROBERTSON: He didn't show up.

ROBERTSON: UI. Don't feel, don't feel too bad.

DON UI...

FISHER: Frankly, I don't think they cared much about me showing up.

RASHAD: LAUGHS

ROBERTSON: LAUGHS

FISHER: I think it's more about writing the check.

ROBERTSON: Writing the check. There you go. There you go. That's what, that's what, that was about, yeah, so.

RASHAD: Yeah.

ROBERTSON: Yeah.

FISHER: So you didn't go to the party? Did you?

ROBERTSON: I didn't make it.

FISHER: Alright.

ROBERTSON: I did not make it. He called me. I said, hey, I'm, I'm not gonna be able to go. Me and my wife, UI. I couldn't make it.

RASHAD: UI.

FISHER: Well, I'm gonna, I'll, you guys will talk to D'ANGELO this weekend then?

ROBERTSON: Right.

RASHAD: Yeah.

FISHER: And then, I'll give him a call tomorrow or

Monday and I'll try to have lunch with him, you know, maybe Tuesday or Wednesday.

ROBERTSON: M'kay.

FISHER: And, again, just make sure he's prepared LAUGHS... to, to tell me, and we'll say yes or no, and if we say yes, then we'll go forward and, you know, I would hope we do a whole bunch.

ROBERTSON: Right.

FISHER: Now, we need to be careful here...

ROBERTSON: Right.

FISHER: About...

RASHAD: Right.

FISHER: Because we have the RONs and the ABDULs and the other...

RASHAD: Right.

FISHER: Uh, guys out there, I mean, let's, I don't want this to come back to haunt me...

ROBERTSON: Right.

FISHER: So let's make sure we keep this among us girls, right?

ROBERTSON: Right.

FISHER: You're gonna protect me, here, I'm gonna protect you guys here, I...

ROBERTSON: Right, right, right.

RASHAD: Exactly.

FISHER: It's just nobody's business what we're doing, and what contracts we have and.

RASHAD: Exactly.

ROBERTSON: Yeah. Yeah.

RASHAD: Right. Right. That's the reason why I asked the question with RON. That was my real reason for asking the question. Because, I don't know if, like I said, if he got something guaranteed, or some type of document or, and, and, and may know, or may perceive to know some things, I don't, I don't like any ripples. You know what I'm saying? I don't like anything that could possibly come up. That what...

FISHER: You're, you'd be concerned he would expose us.

RASHAD: Exactly.

FISHER: Well...

RASHAD: That's why I asked about it.

FISHER: Did, couldn't we just leave it then, just, I, I don't have that with RON, but, you know, we're, we'll just, I mean, if RON's gonna cause a problem for us in this, we're gonna have to take care of him in some way. We UI.

RASHAD: But, yeah.

ROBERTSON: Yeah. But I don't, I don't...yeah.

RASHAD: Yeah.

FISHER: I mean, if, UI, you just need to tell me if you're concerned about it...

RASHAD: UI.

FISHER: Then we just need to factor it into...

RASHAD: And I mentioned...

FISHER: Our thinking.

RASHAD: I mentioned, I mentioned to RICK here, as well, I mean my thing is, uh, I didn't, myself, personally, did not have a problem with RON. My only thing is, is making sure that he knew and understand what's to be what. You know, and I've allowed, like I say, I stay in the back and I have my reasons for staying in the back LAUGHS. UI you see, see me or hear from me in certain, certain aspects, but my thing with RON is just that, um, is we don't really have that kind of rapport, or have anything in black and white with you. And, uh, that's, that to me is a concern and, uh, I..UI

FISHER: If all the money is going to him...

ROBERTSON: Mm-hmm.

FISHER: As the prime sub...

ROBERTSON: Mm-hmm.

FISHER: And y'all don't have anything else...

RASHAD: UI.

FISHER: I can see your concern.

ROBERTSON: Yeah.

FISHER: I can see D'ANGELO's concern.

RASHAD: UI.

FISHER: I get the idea D'ANGELO is not comfortable with RON.

RASHAD: Oh, not at all.

ROBERTSON: No. No.

RASHAD: Not at all.

ROBERTSON: No, he's not comfortable with it. Uh...

FISHER: Well, let's not let RON cause problems for us.

ROBERTSON: Right.

RASHAD: Right, well, I mean, looking at the bigger picture, that's the reason why I said that, that I mentioned this to ABDUL, too, because him and, uh, D'ANGELO supposed to meet the other day, and I guess D'ANGELO just didn't feel like hearing it anymore. He didn't meet with him, but...he will meet with me. I just haven't had a chance to talk with him. I know RICK been in conversation with him, but, uh, I haven't had a chance to talk to D'ANGELO, but once, probably within the last three weeks. But, this is prior to, uh, a lot of the latter stuff that I've heard, is in reference to RON, so. But I'm gonna talk to, uh, D'ANGELO UI. Looking at the big picture.

ROBERTSON: We're gonna meet with him.

RASHAD: Yeah.

ROBERTSON: Probably between today and tomorrow. Me and him.

FISHER: You, you need to. Because...

ROBERTSON: Yeah.

FISHER: ...obviously he needs to come prepared on Tuesday, 'cause I'm not agreeing to anything until he tells me...

ROBERTSON: Mm-hmm.

FISHER: The full Monty...

ROBERTSON: Mm-hmm.

FISHER: And, you know, he tells me we're covered.

ROBERTSON: Mm-hmm.

RASHAD: Yeah.

FISHER: So, you know, I think you guys have worked with me enough. I really try and do...

ROBERTSON: Right.

FISHER: What I agree to do.

ROBERTSON: Right. Right. Right.

FISHER: So, I don't want to get into an open-ended agreement now.

ROBERTSON: Mm-hmm. Mm-hmm.

FISHER: Uh, where he's expecting more than I can do, or to find out that, you know, we've agreed to do this, and in exchange, we're gonna get our deal done, and then I'd find out there's something else I need to

do. I just want to know what the...

ROBERTSON: UI.

FISHER: Before we reach a final agreement.

ROBERTSON: Okay.

FISHER: But, but frankly, my inclination is to, you know, try and make it work. But I need to, I need to make sure we understand what the full deal is. So...

ROBERTSON: Okay.

RASHAD: And you will.

FISHER: And this is the right way to do it. I mean, this, you guys need to be direct.

ROBERTSON: Mm-hmm.

FISHER: If, you know, we, sounds, sounds to me like we let RON interfere with the last one. I mean, somehow...

ROBERTSON: Look...

FISHER: RON got in the way a little bit here.

ROBERTSON: Yeah, well, he got in the way because we, we, we didn't have all our, all our ducks in a row. That's why.

FISHER: Okay.

ROBERTSON: 'Cause, I mean, we take some responsibility for it. I mean, it's not just...

FISHER: Okay. It's not just his fault. Okay.

ROBERTSON: Yeah.

RASHAD: But we're gonna meet with D'ANGELO and I'm quite sure, I mean, moving forward, I mean, you know, we'll see the big picture if we think that RON's gonna be, uh, somewhat of a, a hiccup or something, you know, I'll, I'll, I'll help him understand we need to look at the bigger picture. Let's do this here, and get on down the road to the next project. That's my thing.

FISHER: Frankly, if, if RON's going to cause a problem for us in this arrangement, we need to budget for it.

ROBERTSON: Mm-hmm.

FISHER: Uh, I mean, UI, just to, you know, if, if RON has to feel like he gets something out of this whole deal, then we just need to factor it in and know, you know, I'm just a business guy. So, it's, if it's a budget issue, it's a budget issue.

ROBERTSON: Mm-hmm.

FISHER: Um, and if, if we just need to factor it in. You know, if I'm agreeing to do these contracts with you guys...

ROBERTSON: Mm-hmm.

FISHER: And D'ANGELO, and get these things moved across, and RON's gonna feel left out, well the best thing to do about it is just to plan to...

ROBERTSON: Give him some work.

FISHER: Give him some work or pay him some money, or whatever it might be, so.

ROBERTSON: Mm-hmm.

FISHER: Or, me making you all (Laughs) pay him some money.

ROBERTSON: Yeah. UI.

FISHER: UI.

ROBERTSON: I mean, I don't have any problem doing that. Giving him some work.

FISHER: Yeah, 'cause again, let, this will be a beautiful arrangement as long as we don't screw it up.

RASHAD: Yeah.

ROBERTSON: Right.

FISHER: And, if we don't want RON or anybody else, you know...

ROBERTSON: Right.

FISHER: Causing problems with the elected officials, or the...

ROBERTSON: Right. Right.

FISHER: Appointed officials on this deal.

RASHAD: Right.

FISHER: Okay.

RASHAD: Exactly.

FISHER: We agree.

ROBERTSON: Right.

RASHAD: We're on the same page with that. We're on the same page.

FISHER: Alright. Just between us girls.

RASHAD: LAUGHS

FISHER: Alright. What else?

ROBERTSON: That's pretty much it since we don't want to take all your time.

FISHER: Did we win our soccer game?

ROBERTSON: Uh, no, he went for the, uh, the little lessons. He didn't, he didn't...

FISHER: Oh, he just had a, you know, a drill?

ROBERTSON: In fact, it was basketball lessons. Yeah.

FISHER: Okay.

ROBERTSON: He just, he just got a little basketball and he working on his dribbling and shooting. He's six. Yeah.

FISHER: And you've already got him working out?

ROBERTSON: Yeah, he got a little...

FISHER: Is this how he's paying for college?

ROBERTSON: LAUGHS... No, he just. Well, probably so. Hopefully, you know, 'cause that's why, that's how I went through college. Uh, so, you know, that's, you know, he, he likes basketball and football so hopefully he, you know...

FISHER: You oughta be proud, you can't beat free college.

ROBERTSON: You're sure right. Yeah. Yeah, so.

FISHER: What about you, JIBREEL, any family?

RASHAD: Yeah, daughter, little boy. He's nine, he's in basketball right now. But I'm teaching him how to be wealthy, not rich.

ROBERTSON: LAUGHS

RASHAD: LAUGHS

FISHER: LAUGHS... Okay.

RASHAD: I'll get him to face the real world.

ROBERTSON: Yeah.

FISHER: Well, you know, we do enough of these, uh, projects here, uh...

RASHAD: LAUGHS

FISHER: You may be both.

RASHAD: Yeah. Maybe, I will.

FISHER: Uh, the, um, the next step, I guess, tell me how long I should wait to call D'ANGELO. Just Monday morning?

ROBERTSON: UI. Yeah, call him Monday. Call him Monday.

FISHER: Well, why don't you buzz me and let me know you guys have talked to him.

ROBERTSON: Talk to him UI. Okay.

FISHER: Okay.

ROBERTSON: I, I'll either give you a call or JIBREEL will give you a call and let you know we talked to him. You know, let him know what we talked about and, you know, and, you know, he, he, he need to meet with you and go from there.

FISHER: Okay. And your promise is just...

ROBERTSON: UI.

FISHER: Tell me what we gotta do.

ROBERTSON: Yeah. Yeah UI.

FISHER: I'm looking for, if I'm gonna reach an agreement and we're gonna do this, I want certainty.

ROBERTSON: Right. Right.

FISHER: And, I want results.

ROBERTSON: Right.

FISHER: So. I mean that...

RASHAD: I like that because I'm a bottom line guy...

FISHER: Well, the, the prime subcontract on these deals, twelve or fourteen million dollars.

ROBERTSON: Mm-hmm.

FISHER: So, you know, you're talking, you know, if it's both projects, you know, twenty-five or thirty million dollars worth of contracting work, so.

ROBERTSON: Right, right.

FISHER: This is a significant opportunity.

ROBERTSON: Uh-huh.

FISHER: For you guys, so.

ROBERTSON: Okay. Now the only, let me ask you something about the Houston deal. Is, uh, that single-family, uh, and you said two-hundred and something units?

FISHER: Two-hundred and forty.

ROBERTSON: Two-hundred and forty? Is, can you offer work in Houston?

FISHER: Uh, SIGHS you know, tell me what I get for it.

ROBERTSON: Okay.

FISHER: Tell me, tell me what we're gonna...

ROBERTSON: Let me talk to, let me talk to him. UI

FISHER: UI talk to D'ANGELO. I mean, I, we can, I can certainly come up...

ROBERTSON: UI.

FISHER: With other developments to do here.

RASHAD: UI go down to Houston, too.

ROBERTSON: We gotta have, you know, I got a little business down there UI...

RASHAD: I wish he'd go on up to El Paso (Laughs). UI.

FISHER: You know guys, I have, I have a bunch of work, so if this is the approach to get this stuff done, I just need to get this stuff done. I, I, I can't be taking three and four-hundred-thousand dollar

hits.

ROBERTSON: Yeah.

FISHER: Everybody telling me it's done, it's done, it's done, it's done, it's done, and then, you know, if, if they told me it was, uh, they weren't gonna do it a year ago...

ROBERTSON: Mm-hmm.

FISHER: You know, that was fine. It was the, you know, you're getting it done, getting it done, and then pulling the rug out from under me for an enormous sum of money, so...

ROBERTSON: Mm-hmm.

FISHER: That's why we're here today...

ROBERTSON: Right.

FISHER: Is we're looking for certainty.

ROBERTSON: Mm-hmm.

FISHER: I have work.

ROBERTSON: Right.

FISHER: So, whether you all prefer RA-MILL to be the contract in Houston instead of DALLAS WEST VILLAGE...

ROBERTSON: Mm-hmm.

FISHER: You know, frankly, I don't, I don't care...

ROBERTSON: Mm-hmm.

FISHER: As long as we have an agreement that's gonna get the Dallas deals with D'ANGELO...

ROBERTSON: Right.

FISHER: And DON across the finish line.

ROBERTSON: Right. Okay. Um...

FISHER: And you all feel that you can do that?

ROBERTSON: Yeah. I mean, I feel that I can influence that and, uh, I feel that he can do that. LAUGHS

FISHER: Frankly, we're not talking about influence here, we're talking about a guarantee.

ROBERTSON: Yeah. Yeah. Yeah. I mean, like I said, I...

FISHER: You think you can guarantee this?

ROBERTSON: I think he can. I mean, if, if, if, I'll put like this. He, if, if, if he can't do it, it can't be done.

FISHER: Okay.

RASHAD: And like I said...

FISHER: He has that kind of relationship with DON?

ROBERTSON: Yeah man. Yeah, man. Yeah, man.

RASHAD: To be honest with you, I was even flattered by when DON asked the question...

ROBERTSON: It's it's really something, man. UI...

RASHAD: The question...myself and him

ROBERTSON: It's really something man. 'Cause he's intelligent, now. Real intelligent. He just goes fast. You know what I mean?

FISHER: Alright.

ROBERTSON: He just needs to slow down. You know, and, and, and just concentrate on one, maybe one and a half things, you know? And he'd be okay. But yeah, yeah, man, it's, uh, I mean, I...

RASHAD: I, I, to, to be honest with you, I've sat with him on many occasions and I think it's, it's really D'ANGELO and then it's like well, whatever you bring to D'ANGELO. I think 'cause D'ANGELO is such a worker.

FISHER: Just treat me fairly and...

RASHAD: Yeah. He's such a worker, I mean, he's such a w, like he said, he's, he's smart. He graduated from SMU, UI...

ROBERTSON: That day, that day, we, like, uh, I went and met with him UI. They was, they was trying to get a campaign to get, uh, something going on, you know, this new, well they, they're already doing it in different states where they're giving the mayor more power. In different states.

FISHER: Right.

ROBERTSON: And I think I heard on the radio where they all, they got the thirty-thousand votes, uh, petitions signed.

FISHER: Signatures? That's right.

ROBERTSON: Right. And they're trying to come up with you know, something to...

RASHAD: Put on the ballot?

ROBERTSON: Yeah.

FISHER: If it was the strong mayor pro-tem form of government, I would be supporting that. LAUGHS...UI

ROBERTSON: UI. LAUGHS

FISHER: DON's the mayor pro-tem, right? The problem is, it's the strong mayor form, you know.

ROBERTSON: And, uh, yeah, they were, they was trying to campaign and, and get something going to where they can get some churches involved and stuff like that to, you know, to not, you know, not to have that...

FISHER: To oppose that?

ROBERTSON: Yeah, yeah, 'cause they, you know, that wouldn't, I guess that, that, that city council's went out, so, I mean, as far as if, if, it was to go that way, then the influence from the city council would be what, minimal?

FISHER: Very much so.

ROBERTSON: Yeah. Yeah.

FISHER: Right now all roads...

ROBERTSON: Mm-hmm.

FISHER: In District Five lead through D'ANGELO LEE

and DON HILL.

ROBERTSON: Mm-hmm.

FISHER: And I can't imagine they want to give that up.

ROBERTSON: Right. Right.

[redacted]

RASHAD: Plus, I heard she made the comment, that, uh, why, would we want to build that south, there's no money south. But, oh, she was fool wrong. When they came in and built those UI homes when they started out, and people bought 'em up.

FISHER: Like hot cakes.

RASHAD: Like that ...SNAPS HIS FINGERS..., you know, so, that type of statement, you know, showed the ignorance for one thing, you know? If you, if you give them, how you, how you, how can you say what a person can and cannot do, when they never been presented, you know, like the whole forum that you had the townhomes, I thought it was a beautiful idea when, when you explained it down at LAURELAND, you... Then, how can you say what a person can and cannot do, if you have never presented it to 'em? I mean, it's crazy, so, you know?

FISHER: Well, you don't go up, you're, you're in Houston some, right?

ROBERTSON: Yeah. Both of us.

RASHAD: Yeah. Yeah.

FISHER: Veteran's Memorial Parkway and Gears Road, which is just north of Beltway Eight, it's uh, we are, uh, west of, uh, Greenspoint...

ROBERTSON: Mm-hmm.

FISHER: The Greenspoint area. Just west of there. I've got a townhouse development there, go see 'em. They're...

ROBERTSON: Mm-hmm.

FISHER: UI. They're unbelievable.

ROBERTSON: UI.

FISHER: You'll say...

ROBERTSON: How many units is that?

FISHER: Two-hundred and thirty-eight.

ROBERTSON: Okay.

FISHER: See, all these are the same.

ROBERTSON: Right.

FISHER: You'll see two-fifty, two-forty.

ROBERTSON: Right.

FISHER: The cap of the program is a two-hundred and fifty unit deal, so, for, you know, don't I have to do the bigger contracts now anyway? You don't want me to do one-hundred unit deals, do you?

RASHAD: LAUGHS

ROBERTSON: No, no.

FISHER: LAUGHS

RASHAD: We would like, we definitely would like to do some in Houston, too.

ROBERTSON: Are they moving into UI...

FISHER: You guys just need to get your...

ROBERTSON: Yeah.

FISHER: Stuff lined up here.

ROBERTSON: Mm-hmm.

FISHER: The deal in Houston is thirty-five million dollars.

ROBERTSON: Mm-hmm.

FISHER: The contract, I mean, two-hundred and forty single-family homes, about sixteen-hundred square foot a pop, I've got sixty bucks a foot in there, I'd say that contract is twenty-four million dollars for the construction alone.

ROBERTSON: Mmm.

FISHER: So, um, so you guys just need to make sure that you've got your program down with, uh, with your guys in District Five.

ROBERTSON: Right. Okay.

FISHER: And, uh, we'll try and do some business.

ROBERTSON: Okay. Sounds good. And, uh, we'll talk to him, and then I'll give you a call and, you know,

and you chat with him.

FISHER: Yeah, what I'll probably do is have lunch with him.

ROBERTSON: Oh yeah, that would be better.

FISHER: My zoning case is this Thursday.

ROBERTSON: Mm-hmm. Was, or this, or is?

FISHER: It is this Thursday.

ROBERTSON: Okay.

RASHAD: The sixteenth?

FISHER: Yeah, I've been postponed three times, so just make sure D'ANGELO comes prepared to wrap up.

ROBERTSON: Okay.

FISHER: On Tuesday.

ROBERTSON: Okay.

FISHER: And if not, somebody call me.

ROBERTSON: Okay.

FISHER: 'Cause it pisses me off for us to meet and have this, these discussions and then get postponed.

ROBERTSON: M'kay.

FISHER: And rem, you know, and remember, I, you know, I want, I want to get an agree, we don't have an agreement today, right?

ROBERTSON: Mm-hmm.

FISHER: Until we get some of this other stuff done,

but I understand the rules of the road, and I'm prepared to do that. I'm, I'm a changed man. I'm, I'm, uh...

RASHAD: LAUGHS

FISHER: Gonna play and do exactly what I'm told.

ROBERTSON: Okay.

FISHER: My wife's always said that anyway.

ROBERTSON: Thursday, your, you, your deal is heard Thursday? What's Tuesday again?

FISHER: I was gonna try to meet with him on Tuesday.

ROBERTSON: Okay, meet with him on Tuesday. Okay.

FISHER: So if he'll come prepared on our lunch on Monday or Tuesday or whenever it is...

ROBERTSON: Mm-hmm.

FISHER: So we can wrap up.

ROBERTSON: Mm-hmm.

FISHER: Then that'll still give me time to do paperwork.

ROBERTSON: M'kay.

FISHER: You guys want paperwork. Right?

ROBERTSON: Right.

RASHAD: Right.

ROBERTSON: Okay.

FISHER: And then, we're gonna think about RON.

ROBERTSON: Okay. Right.

RASHAD: Right.

FISHER: Because if we need to budget for RON, we need to budget for RON. I just need to know what the cost is gonna be. It's as simple as that.

ROBERTSON: Okay.

RASHAD: I would just like to get this one, get this one project here up and running and out of the way.

FISHER: Hey, again, let's just not worry about RON, other than the risk of him causing problems for us.

RASHAD: Right.

FISHER: Um, I'll, I'll budget for that. If we reach an agreement, we'll just figure that into what we agree to.

RASHAD: Okay.

ROBERTSON: Okay. Okay, sounds good.

FISHER: And I'll look into, I won't, you know, whatever agreement I got with RON, I will live up to, I think if you'll look at your, you said you deleted your e-mail, but you'll see I don't...

ROBERTSON: Yeah.

FISHER: He lost that.

ROBERTSON: Because, uh...

FISHER: When we didn't get the two. That doesn't mean I won't, you know, wasn't planning on giving him a chance to bid the work.

ROBERTSON: Mm-hmm.

FISHER: Some of the work, but, uh, you know, they lost their right.

ROBERTSON: Right.

FISHER: To the work.

ROBERTSON: Gotcha.

RASHAD: Yeah.

FISHER: Okay.

ROBERTSON: Okay. Alright, then.

FISHER: Okay, guys.

ROBERTSON: What time is it, what time is it gonna be Thursday?

FISHER: Uh, I think all the cases, on, well, you know, they, they meet at ten...

RASHAD: Probably 11, 10 o'clock UI...

FISHER: UI. Really, for, for a guy like D'ANGELO, I think it would need to be wrapped up, you know, frankly, early on Thursday because he'll have a briefing at ten-thirty in the morning with the other commissioners. I think they really talk about what they're gonna do then.

ROBERTSON: Mm-hmm.

FISHER: And then the public hearings are in the afternoon, at one or one-thirty.

ROBERTSON: Yeah. Okay.

FISHER: So.

ROBERTSON: Okay.

FISHER: I also want you guys down there speaking on behalf of the project.

ROBERTSON: This Thursday?

FISHER: Well, I'm gonna assume D'ANGELO would like somebody in the audience willing to vote for it, but, or, or, or just if he doesn't want anybody, fine.

ROBERTSON: Mm-hmm.

FISHER: If he wants somebody and y'all don't want to go, I'll try and get some community folks to go down.

ROBERTSON: Okay.

RASHAD: Okay.

FISHER: 'Cause I have been talking to some neighbors out there, etcetera, so.

ROBERTSON: Okay.

FISHER: You know, I just, you know, do you see? I just do the cases in the normal course. I just go out, meet with the neighbors, try and get people not to oppose it.

ROBERTSON: Mm-hmm.

FISHER: Have people come down in support, I mean, that's what I'm used to doing, so, I obviously missed the boat here in the last two, but we'll fix that and you guys are gonna help me fix that.

ROBERTSON: Okay.

FISHER: Alright. Thank you.

ROBERTSON: Thanks for your time, doctor.

FISHER: UI.

RASHAD: Appreciate it, BILL.

FISHER: I'll walk you guys out. We gotta circumnavigate the, uh, building here. Left. You can't get out to the right, so.

END OF CONVERSATION